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The Fifth Estate

RADIO TELEVISION CABLE SATELLITE

Broadcasting Feb 8

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57th Year 1988

Still breaking records in broadcast-cable trading

Media-watching in Iowa

Vol. 114 No. 6

Broadcasting Feb 8

Following the media army on the stump in Iowa...page 47.

No bonanza expected for 1988 spot TV...page 51.

Broadcast station sales reach new high...page 61.

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Broadcasting (ISSN 0007-2028) is published 52 Mondays a year by Broadcasting Publications, 1705 DeSales Street, N.W. Washington, D.C. 20036. Second-class postage paid at Washington, D.C., and additional offices. Single issue $2 except special issues $3.50 (50th Anniversary issue $10). Subscriptions, U.S. and possessions: one year $70, two years $135, three years $190. Canadian and other international subscribers add $20 per year. U.S. and possessions $235 yearly for special delivery, $100 for first-class. Subscriber's occupation required. Annually, *Broadcasting* □ *Cablecasting Yearbook* $110, *Across the Dial* $6.95. Microfilm of *Broadcasting* is available from University Microfilms, 300 North Zeeb Road, Ann Arbor, Mich. 48106 (35mm, full year $55). Microfiche of *Broadcasting* is available from Bell & Howell, Micro Photo Division, Old Mansfield Road, Wooster, Ohio 44691 ($37 yr.). Postmaster please send address corrections to *Broadcasting*, 1705 DeSales St., N.W. Washington, D.C. 20036.

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ciation annual meeting. Hyatt Regency, New Orleans. Information: (312) 296-0200.

April 20-22—*Electromagnetic Energy Policy Alliance* annual meeting and symposium. Radisson Mark Plaza, Alexandria, Va. Information: (202) 429-5456.

April 21—*White House Correspondents Association* annual dinner. Washington Hilton, Washington.

April 22—*New Jersey Broadcasters Association* annual engineering seminar. Wood Lawn, Douglass College, Rutgers University, New Brunswick, N.J.

Open Mike

Counterpoint

EDITOR: Mr. Sapadin's commentary ["Monday Memo," Feb. 1] gives a distorted picture of the role of the Corporation for Public Broadcasting and the history of its support of independent producers. CPB has always taken very seriously its responsibility to support independent producers. In fact, both the chairman and president of CPB met recently with Mr. Sapadin [executive director of the Association of Independent Video and Filmmakers] and Robert Richter, president of AIVF, to hear their concerns.

Since 1980, CPB's Program Fund has contributed in excess of $72 million, or over 46% of its programing dollars, to independent producers. All recipients of CPB funds for major series must accept CPB's requirement to support independent and minority productions. We believe that independents have the maximum amount of freedom consistent with good business practice and that their artistic or journalistic independence has not been impinged.

In addition to support of major series, independent producers receive direct program support for individual programs or series through three rounds of an annual Open Solicitation process in which any producer may submit a proposal for funding. CPB allocates in excess of $6 million per year to this process, or more than $30 million over the past four years.

Panels of experts are part of the decision-making process to a significantly greater degree than Mr. Sapadin suggests. Virtually all of the Program Fund's production support is governed by panels of experts, many of whom are independent producers.

Finally, the Channel 4 Television model proposed by the independents fails to take into account that the Channel 4 staff has the additional authority to broadcast the programs they finance. Under such a system in the United States, the independents would not have this authority. Hence, American taxpayers would have no guarantee that programing supported by their dollars would ever reach the public TV airwaves.—*Edward Gutin, chairman of the board, and Donald Ledwig, president and CEO, Corporation for Public Broadcasting, Washington.*

1884 update

EDITOR: In your otherwise excellent Feb. 1 account of the recent seminar on politics at the Gannett Center for Media Studies in Jeff Greenfield's apparent assertion that James G. Blaine lost the 1884 election after "a Blaine detractor relegated his party (Republican) to that of 'rum, Romanism and rebellion'." This is misleading.

By all available accounts, the unfortunate remark was made by a Blaine supporter, who called the New York Democrats the party of "rum, Romanism and rebellion." Some voters didn't like being told they were people who imbibed alcohol, worshipped at the Roman Catholic Church and had supported the Confederacy in the "Southern rebellion." Blaine failed to disavow the unfortunate remark, and this cost him some votes.

He didn't lose by much, 25,685 votes out of a total of 10,049,754 votes cast. (All figures are from *Presidential Elections Since 1789*, Fourth Edition; Congressional Quarterly, Inc.; 1987.)

One must approach Grover Cleveland with care, for he is our only President with split four-year terms. After defeating Blaine in 1884, he lost the 1888 election to Benjamin Harrison in the Electoral College after polling a popular plurality of 90,596. Cleveland came back in 1892, beating Harrison in both the popular and the electoral vote. As a result, Grover Cleveland confuses lots of students of American history.—*Lawrence Laurent, Editor-in-Residence, Broadcast Pioneers Library, Washington.*

AM stereo classic

EDITOR: Attention AM stereo fans. Here's a reminder of something that is on AM--not on FM—and it is in stereo.

What I guess may be the last of the "Golden Days" of radio is available if you live within 750 miles of Nashville. Every weekend night the *Grand Ole Opry* airs live on clear channel WSM, AM 650.

You don't even have to be a country music fan to appreciate this live radio show. Here, country music is performed in one of the most professional settings you will ever hear. The *Grand Ole Opry* auditorium is state of the art technically. The stereo separation and the mix are top flight.

Now there is one drawback. Unfortunately WSM broadcasts with the C-Quam system. Therefore, if you are not as fortunate as I, that is, if you can't hear WSM's ground wave and must resort to sky wave listening, you will be subject to some platform motion if you are several hundred miles away. But I invite you to hear great stereo.

Have fun and let me know what you think. I salute WSM for making the effort to give us live stereo music on the radio, AM radio.—*Shelly Davis, president, WKKX(FM) Jerseyville, Ill. (St. Louis).*

The Fifth Estate
Broadcasting

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Broadcasting Publications Inc.
A Times Mirror Business Publication

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Donald V. West, *vice president*
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Founded 1931. *Broadcasting-Telecasting*® introduced in 1946. *Television*® acquired in 1961. *Cablecasting*® introduced in 1972. ® Reg. U.S. Patent Office.

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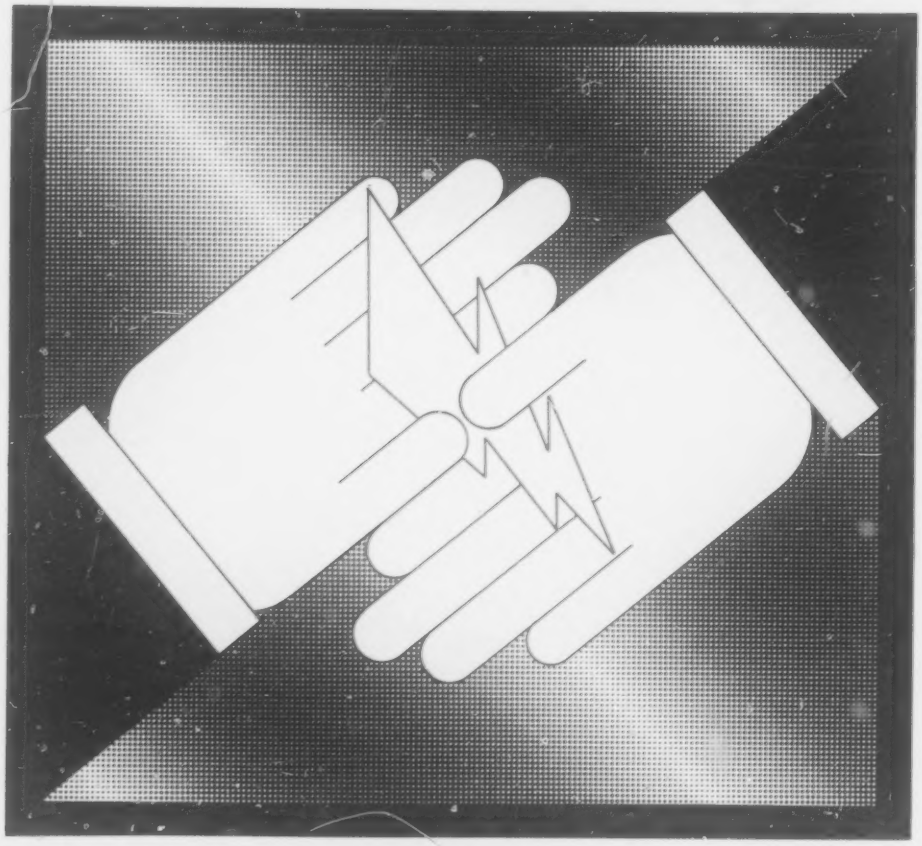
Special Report



Changing Hands 1987

Record trading year:

Broadcasting—$7.5 billion, Cable—$6 billion

The total dollar value for all broadcast stations sold in 1987 set a new record—for the third year in a row—with a total of $7,509,154,473. Many observers of the station trading market expected the dollar value for station sales to be down in 1987, without the incentive of tax changes that boosted sales in 1986 to a record $6.2 billion and with anticipated dampening of the stock market crash of last October. But a new record for group sales—$4,610,965,000—helped push 1987 to record heights.

Last year 1,304 stations were sold in 652 transactions—231 AM sales, 166 FM sales, 179 AM-FM combination sales involving 358 stations, 59 TV sales involving 71 stations and 17 group sales involving 53 AM's, 61 FM's and 17 TV's.

Wall Street's Black Monday was the biggest financial news of the year and broadcasters did not escape unscathed. Casualties included the cancellation of M.L. Media's purchase of United Broadcasting and United Artists merger with United Cable. Perhaps the biggest effect of the crash is the decimation of the junk bond market, which has fueled many station sales. With those funds drying up, and reticence on the part of new buyers, there was a definite slowdown in the station trading market after the crash, with dwindling sales in the last two months of the year. That reticence was due, at least in part, to the huge losses in stock values suffered by public companies.

Group sales showed the greatest increase from previous years, driven by the sales of Taft, KKR's sale of the Storer television stations to Gillett and TeleCommunications Inc.'s buyout of Heritage Communications, which accounted for about $3.6 billion of the total. Other groups departing from the scene included DKM, which sold its stations to Summit Communications; First Media's sale of its radio properties; the sale of the John Blair stations to Sconnix

34 years of station transactions

	Dollar volume of transactions approved by FCC				Number of stations changing hands			
	Total	*Radio only*	*Groups**	*TV*		*Radio*	*Groups**	*TV*
1954	$60,344,130	$10,224,047	$26,213,323	$23,906,760	**1954**	187	18	27
1955	73,079,366	27,333,104	22,351,602	23,394,660	**1955**	242	11	29
1956	115,605,828	32,563,378	65,212,055	17,830,395	**1956**	316	24	21
1957	124,187,660	48,207,470	47,490,884	28,489,206	**1957**	357	28	38
1958	127,537,026	49,868,123	60,872,618	16,796,285	**1958**	407	17	23
1959	123,496,581	65,544,653	42,724,727	15,227,201	**1959**	436	15	21
1960	99,341,910	51,763,285	24,648,400	22,930,225	**1960**	345	10	21
1961	128,804,167	55,532,516	42,103,708	31,167,943	**1961**	282	13	24
1962	101,742,903	59,912,520	18,822,745	23,007,638	**1962**	306	8	16
1963	105,303,078	43,457,584	25,045,726	36,799,768	**1963**	305	3	16
1964	205,756,736	52,296,480	67,185,762	86,274,494	**1964**	430	20	36
1965	135,123,766	55,933,300	49,756,993	29,433,473	**1965**	389	15	32
1966	135,718,316	76,633,762	28,510,500	30,574,054	**1966**	367	11	31
1967	172,072,573	59,670,053	32,086,297	80,316,223	**1967**	316	9	30
1968	152,455,412	71,310,709	47,556,634	33,588,069	**1968**	316	9	20
1969	231,697,570	108,866,538	35,037,000	87,794,032	**1969**	343	5	32
1970	174,785,442	86,292,899	1,038,465	87,454,078	**1970**	268	3	19
1971	393,547,924	125,501,514	750,000	267,296,410	**1971**	270	2	27
1972	271,330,537	114,424,673	0	156,905,864	**1972**	239	0	37
1973	230,381,145	160,933,557	2,812,444	66,635,144	**1973**	352	4	25
1974	307,781,474	168,998,012	19,800,000	118,983,462	**1974**	369	5	24
1975	259,485,961	131,065,860	0	128,420,101	**1975**	363	0	22
1976	290,923,477	180,663,820	1,800,000	108,459,657	**1976**	413	3	32
1977	289,871,604	161,236,169	0	128,635,435	**1977**	344	0	25
1978	651,728,398	331,557,239	30,450,000	289,721,159	**1978**	586	5	51
1979	1,116,648,000	335,597,000	463,500,000	317,581,000	**1979**	546	52	47
1980	876,084,000	339,634,000	27,000,000	534,150,000	**1980**	424	3	35
1981	754,188,067	447,838,067	78,400,000	227,950,000	**1981**	625	6	24
1982	998,398,244	470,722,833	0	527,675,411	**1982**	597	0	30
1983	2,854,895,356	621,077,876	332,000,000	1,902,701,830	**1983**	669	10	61
1984	2,118,056,053	977,024,266	234,500,000	1,252,023,787	**1984**	782	2	82
1985	5,668,261,073	1,414,816,073	962,450,000	3,290,995,000	**1985**	1,558	218	99
1986	6,192,669,871	1,490,131,426	1,993,021,955	2,709,516,490	**1986**	959	192	128
1987	7,509,154,473	1,236,355,748	4,610,965,000	1,661,832,724	**1987**	775	132	59
Total	33,050,458,121	10,268,566,430	10,155,601,323	13,648,073,434	**Total**	12,902	478	1,169

Note: The dollar volume figures represent the total considerations reported for all transactions with the exception of minority interest transfers in which control of the stations did not change hands and stations sold as part of larger company transactions, such as Capcities' buy of ABC in 1985. Although all sales have been approved by the FCC, they may not necessarily have reached final closing. Prior to 1978, a combined AM-FM facility (replaced in 1985 by Groups, see below) was counted as one station in computing the total number of stations traded. Now AM-FM combinations as well as groups, are counted by their individual stations.

*Prior to 1971, figures represent total number of deals involving both radio and television stations. Beginning in 1971, when the FCC's one-to-a-customer rule, prohibiting the sale of co-located TV and radio stations, became effective, figures represent the total number of separately located TV and radio stations that were sold in packages. In 1985, the mergers of large groups with collateral interests could not be evaluated, since individual stations were not broken out of larger sales. Group sales are now limited to compilations of "pure" stations sales—those concerning only television and radio stations.

Broadcasting and the sale of 75% of the Price Communications radio stations.

Television station sales were way down from previous years, at only $1.7 billion. TV sales have not been below $2 billion since 1984. Much of that decline can be traced to the continuing decline of independent television and a growing reluctance on the part of television network affiliate owners to part with their profitable stations.

Radio sales were down a little from 1986's $1.5 billion, with $1,236,366,748 in sales. When radio-only group sales are included however, the total jumps to more than $2 billion. A new record was established for AM-FM combinations, with the sale of KVIL-AM-FM Dallas for $82 million.

Summaries of all station and group sales over $1 million follow.

Groups

In 1987 there were 17 group sales involving 53 AM's, 61 FM's and 18 TV's, totalling $4,610,965,000, more than twice the 1986 total. BROADCASTING defines a group sale to be a mixture of radio and television stations or more than two stations, with at least one station in a different service than the rest. Fourteen of those sales were radio-only, two were TV and radio, and also included was Gillett's purchase of 55% of the Storer TV group.

□

Taft Broadcasting was sold to its largest shareholders, American Financial Corp., headed by Cincinnati-based investor, Carl Lindner, The Robert M. Bass Group and members of the founding Ingalls and Taft families. The price of $157 per share for its 9.2 million shares equaled about $1.45 billion. Under the agreement, partners soon took away large pieces of the group, with The Bass Group taking Taft's 43% share of BT Cable, a joint venture between Bass and Taft that purchased Wometco Cable TV two years ago, with about 355,000 subscribers, and Taft Cable, which Taft manages in partnership with Telecommunications Inc., with about 175,000 subscribers. Bass also received WTVN(TV) Columbus, Ohio., and $157.5 million for its efforts. American Financial Corp. will own the station group of seven AM's, eight FM's and five TV's, which it renamed Great American Broadcasting Co. Dudley Taft, former vice chairman, bought the group's WGHP(TV) Greensboro, N.C., and WPHL-TV Philadelphia (see TV's).

□

Gillett Broadcasting tested the waters of the FCC's less restrictive ownership rules with the transfer of five stations to Busse Broadcasting, an entity owned in trust by the children of owner George Gillett, who was left with one AM, one FM and six TV's under his name. When Gillett bought 55% of **WAGA-TV** Atlanta, **WSBK-TV** Boston, **WJW-TV** Cleveland, **WJBK-TV** Detroit, **WITI-TV** Milwaukee and **KCST-TV** San Diego from Storer Communications for $1.3 billion, the FCC reexamined his relationship with Busse to see if it violated the rules limiting ownership to 12 stations (14 if minority control is involved) and imposed stringent conditions that forbade Gillett's control of the Busse group.

□

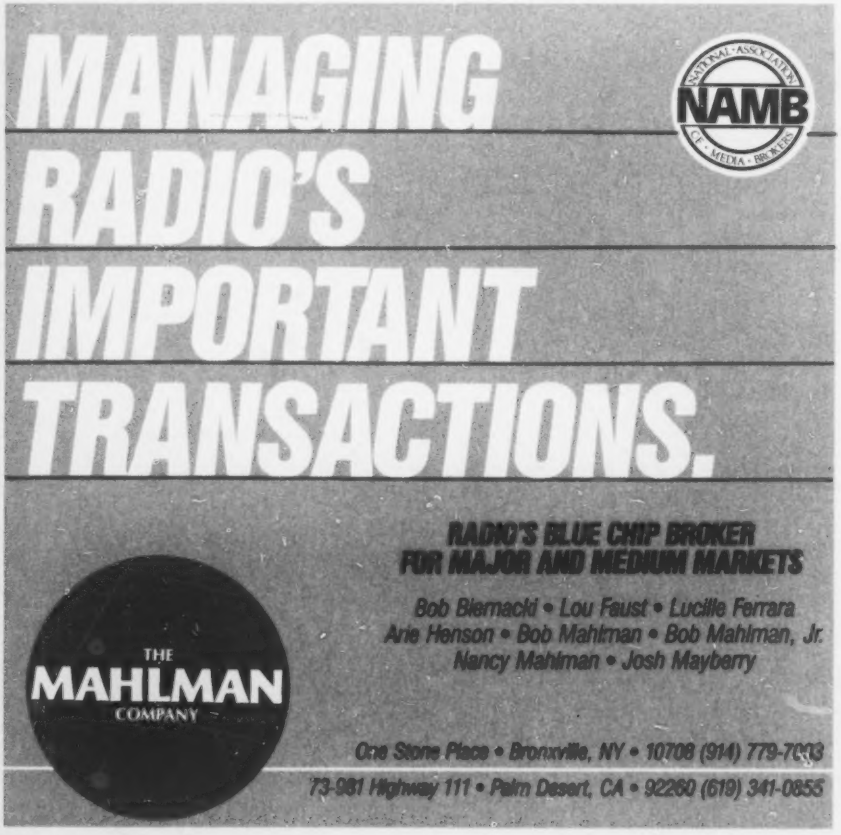
Heritage Communications Inc. was purchased by a group largely owned by Tele-Communications Inc., the country's largest cable MSO, and members of Heritage management for $34 per share or about $892 million. The broadcast group of four AM's, three FM's and seven TV's was renamed Heritage Media and spun off to a group headed by James Hoak Jr., who remains chairman of the parent.

□

The largest pure station trade of the year, and the second largest radio group trade was Summit Communications Group's purchase of **KLZ(AM)-KAZY(FM)** Denver; **WAOK(AM)-WVEE(FM)** Atlanta; **WCAO(AM)-WXYV(FM)** Baltimore; **KWTO-AM-FM** Springfield, Mo.; **KFOR(AM)-KFRX(FM)** Lincoln, Neb.; **WAKR(AM)-WONE(FM)** Akron and **WONE(AM)-WTUE(FM)** Dayton, both Ohio, and **KMEZ-AM-FM** Dallas from DKM Broadcasting for $200 million. DKM was formed in 1984 with the $60-million purchase of nine radio stations from Schering-Plough Corp., a purchase financed by a New York-based investment firm, Dyson-Kissner-Moran Corp. DKM is principally owned by Robert Dyson and family, who continue to own WPDH(AM)-WEOK(FM) Poughkeepsie, N.Y. Summit sold all its radio properties two years ago to a management group headed by Stephen Robertson, the group's vice president. Founded in the early 1930's by the late Gordon Gray, a member of the R.J. Reynolds tobacco family, Summit, based in Winston-Salem, N.C., is still principally owned by members of the Gray family and is headed by Richard Stakes.

□

Cook Inlet Region Inc. bought **KOPA(AM)-KSLX(FM)** Scottsdale, Ariz.; **WZGC(FM)** Atlanta; **WUSN(FM)** Chicago; **WPGC(AM)-WCLY(FM)** Morningside, Md. (Washington); **WZLX(FM)** Boston; **KFMK(FM)** Houston; **KFMY-AM-FM** Provo, Utah, and **KUBE(FM)** Seattle from First Media Corp. for $177 million. First Media is a Washington-based group principally owned by brothers, J.W. and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Richard Marriot, who own the motel and food service firm, Marriot Co. First Media continues to own WCPX(TV) Orlando, Fla. Cook Inlet is a partnership of an Anchorage-based group of native Alaskans, established to manage awards for illegally seized native lands, and Whitcom Partners, owned by Whitney Communications, a New York-based cable MSO and publisher of *The International Herald Tribune*.

□

Two group owners who sought to buy each other's stations struck an accord that allowed Honolulu-based Heftel Broadcasting to merge with Pompano Beach, Fla.-based Statewide Broadcasting, forming H&G Communications, based in Santa Monica, Calif. Statewide had been seeking Heftel's WLUP(FM) Chicago and Heftel was looking at Statewide's WCFL(AM) Chicago, when the two firms decided that a merger would be the logical outcome. Heftel Broadcasting, principally owned by Cecil Heftel, brought five stations: **KTNQ(AM)-KLVE(FM)** Los Angeles; **WLUP-FM** Chicago; and **KSSK(AM)** Honolulu and **KXPW(FM)** Waipahu, both Hawaii. Statewide, which is principally owned by Jordan and Scott Ginsburg, brought **WVCG(AM)** Coral Gables and **WAPE-AM-FM** Jacksonville, both Florida; **WCFL(AM)** Chicago [since changed to WLUP(AM)], and **KHYI(FM)** Arlington, Tex. (Dallas). Statewide and Heftel each own 50% of the new group and the total value of the 10 stations was estimated at about $160 million. To bring its contribution to the new firm in line with Heftel's, Statewide paid $6.5 million in additional consideration.

□

Following the sale of John Blair & Co. to Reliance Capital Corp. two years ago, Blair's radio stations were sold last year to Sconnix Broadcasting Corp. for $152 million. The eight stations were **WFLA(AM)-WPDS(FM)** Tampa, Fla.; **WIBC(AM)-WEAG(FM)** Indianapolis; **WHDH(AM)-WZOU(FM)** Boston and **KVIL-AM-FM** Dallas, which was spun off for the largest AM-FM combination sale ever (see AM's-FM's). To buy the Boston stations, Sconnix also spun off Reliance's WZOU(FM) Boston (see FM's). Reliance also bought KSTS(TV) San Jose, Calif. (San Francisco), and an unbuilt TV in Galveston Tex. (see TV's).

□

Price Communications sold a 75% interest in **KIOI-FM** San Francisco; **WMTG(AM)-WNIC-FM** Dearborn, Mich.; **WLAC-AM-FM** Nashville, and **KKOB-AM-FM** Albuquerque, N.M., to Fairfield Communications Corp. for $120 million. Fairfield, which changed its name later to Fairmont Communications, is a new group headed by Frank Osborn, head of Osborn Communications. His group, New York-based Osborn Communications, also was active in the station group market, buying **KKRD-FM** Wichita, Kan.; **WWVA(AM)-WOVK(FM)** Wheeling, W.Va., and **WJSU(TV)** Anniston, Ala., from John Price Broadcasting for $25.1 million. Salt Lake City-based John Price also bought KQMS(AM)-KSHA(FM) Redding, Calif. (see AM's-FM's). Osborn Communications now owns four AM's, eight FM's and one TV, and is owned by Brownlee Curry, chairman, and Frank Osborn, president.

□

Duffy Broadcasting sold **KRZN(AM)-KMJI(FM)** Denver; **KSMJ(AM)-KSFM(FM)** Sacramento, Calif., and **KONO(AM)-KITY(FM)** San Antonio and **KBTS-FM** Killeen, both Texas, to Genesis Broadcasting, a management team headed by Marty Greenburg, president and chief executive officer of Duffy, and financed by Booth American, for $74 million. ("In Brief," July 13, 1987). Dallas-based Duffy is principally owned by Robert Duffy. Genesis is principally owned by Booth American, a Detroit-based group of four AM's and seven FM's and a cable concern, principally owned by John L. Booth and family. Duffy also sold **WORZ(FM)** Orlando, Fla. (see FM's).

□

Swanson Broadcasting Inc. sold **KKNG(FM)** Oklahoma City and **KRMG(AM)** Tulsa, Okla., and **KKYX(AM)-KLSS(FM)** San Antonio, Tex., to New City Communications for $20 million. New City was formerly Katz Broadcasting before it was bought by group president, Dick Ferguson, Robert Longwell, Jim Morely, Rich Reis and Michael Weinstein.

□

WROW-AM-FM Albany, N.Y., and **WLKW(FM)** Providence, R.I., were sold by JAG Communications Inc. to Wilks/Schwartz Broadcasting for $15,390,000. JAG is owned by long-time WOR(AM) New York, personality, John A. Gambling, and Morton Hamburg. It also owns WLIF(FM) Baltimore and WFOG(FM) Suffolk, Va. The Longmeadow, Mass.-based buyer, a group of three AM's and four FM's, is owned by Donald Wilks and Mike Schwartz.

□

Star Cablevision Partnership, a Fond du Lac, Wis.-based cable MSO with systems in four states headed by Donald G. Jones, sold **KFIZ(AM)** Fond du Lac and **WLIP(AM)-WJZQ(FM)** Kenosha, Wis., to Independence Broadcasting Corp. for $11,475,000. With the sale of KFIZ and WLIP-WJZQ, Star no longer has broadcast interests. New York-based Independence is principally owned by Peter Sulick, chairman, and John Goodwill, president. It also owns KOEL-AM-FM Oelwein, Iowa, and KSAL(AM)-KYEZ(FM) Salina, Kan.

□

Mark L. Woolfson, sold his group of **WBGM-**

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AM-FM Tallahassee, Fla.; **WSBY(AM)-WQHQ-FM** Salisbury-Ocean City, Md.; **WGUS-AM-FM** Atlanta and **WWQQ-FM** Wilmington, N.C., for $11.4 million to Gisela B. Huberman, who also owns WLVW(FM) Salisbury, Md., and WMNX(FM) Tallahassee, Fla., both of which will be spun off.

□

Amarillo, Tex.-based Adams-Shelton Broadcasting, a group of two AM's and four FM's owned by Keith Adams and James D. Shelton, sold **KORQ-AM-FM** Abilene and **KLSF(FM)** Amarillo, both Texas, to Bakcor Broadcasting Inc. for $5.2 million. Backor is a Lubbock, Tex.-based group of two AM's and two FM's owned by George Backe and seven others.

□

Peanuts Inc., a new group headed by Richard G. Lubic, bought **KENI(AM)-KKGR(FM)** Anchorage, **KBCM(AM)-KNIQ(FM)** Fairbanks and **KVOK(AM)-KJJZ(FM)** Kodiak, all Alaska, for $5.1 million from Pacific Rim Broadcasters Inc., owned by Howard Trickey and Greg Clapper who have no other broadcast interests. Peanuts Inc., is owned by publicly traded Laguna Beach, Calif.-based communications management firm, D.L. Ranch Co.

□

Robert W. Campbell sold **KSGT(AM)** Jackson Hole, **KMER(AM)** Kemmerer and **KPOW(AM)-KLZY(FM)** Powell, all Wyoming, his only stations, for $4 million to Edward K. (Ned) Crecelius, a broadcast consultant and professor of international marketing at Babson College, Babson Park, Mass., and Jerry Lundquist, a New York-based management consultant.

□

KRVR(FM) Davenport, Iowa, and **WIRL(AM)-WSWT(FM)** Peoria, Ill. were sold by WIN Communications Inc. to Community Service Radio Inc. for $3.7 million. WIN is a Cleveland-based group of one AM and four FM's owned by Walter A. Tiburski and Anthony S. Ocepek. Community Service is owned by Jim Glassman, the former owner of Community Service Broadcasting Inc., a Mount Vernon Ill.-based group of three AM's and three FM's that was sold two years ago ("Changing Hands," Dec. 22 1986).

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TV's

Television station sales accounted for $1,658,214,832 of the $7.5-billion broadcast station total for 1987. There were 59 transactions involving 71 stations, with 44 sales over $1 million. The average price was $23,406,094, up from 1986's average of $21,168,097. The 15 stations that sold for under $1 million were mostly construction permits and contributed only $3,617,892 to the total. The sales over $1 million follow:

□

The largest stand-alone TV sale of the year was that of **WTVT(TV)** Tampa, Fla., for $365 million from Gaylord Broadcasting Co. to Gillett Broadcasting. Oklahoma City-based Gaylord owns four TV's and is headed by Edward L. Gaylord. The buying group is principally owned by George Gillett and is 21% owned by Clarence V. McKee, an attorney of counsel with the Washington communications law firm of Pepper & Corrazzini. The deal raised eyebrows at the FCC since McKee, who is black, owns 52% of the voting stock of the station and qualified the sale for a tax certificate. Despite questions of the sincerity of McKee's control of the station, the FCC approved the sale in March. Gillett also sold five TV stations to Busse Broadcasting and bought 55% of six more TV's from Storer Communications (see Groups). Gaylord also sold **WVUE-TV** New Orleans to Burnham Broadcasting Co. for $61 million. Burnham is a Chicago-based group of five TV's principally owned by Peter Desnoes and five others.

Gillett Group also sold **KTVO(TV)** Kirksville, Mo., and **WLUC-TV** Marquette,

Mich., to Federal Broadcasting Co. for $31,150,000. Federal is a Detroit-based group of two AM's and one FM headed by Peter Kizer, president.

□

NBC made one of the largest purchases of the year with the buy of **WTVJ(TV)** Miami from Kohlberg Kravis Roberts for $270 million. The purchase of the CBS affiliated station caused confusion in the market where NBC-affiliated WSVN(TV) had just signed a two-year agreement with NBC. WSVN(TV) owner Edward Ansin protested the sale at the FCC, but was rejected and the FCC approved the sale. A sale of the station to Lorimar-Telepictures for $405 million had been announced two years ago, but that deal fell through, and NBC picked up the station for what many considered a fire sale price. KKR also sold **WTVG(TV)** Toledo, Ohio, to former Storer chairman, Terry H. Lee, for $65 million.

□

Harte-Hanks Communications Inc. sold **WFMY-TV** Greensboro, N.C., and **WLTV(TV)** Jacksonville, Fla., to Gannett Co. for $155 million. The sale brought Arlington, Va.-based Gannett's station ownership to seven AM's, nine FM's and 10 TV's. Harte-Hanks had earlier sold **KYTV(TV)** Springfield, Mo., to Schurz Communications Inc. for $50.8 million. Schurz is a South Bend, Ind.-based group of one AM, one FM and three TV's; it is also a cable MSO and publisher of eight newspapers. It is headed by Franklin D. Schurz, president. Harte Hanks Communications Inc. is a publicly traded, San Antonio, Tex.-based publisher of 16 newspapers which also sold its cable systems (see Cable) and retains KENS-TV San Antonio. It is headed by Robert Marbut, president.

□

Forward Communications Corp. sold its TV stations to Adams Communications Corp. for $126.5 million. Adams bought **WHOI(TV)** Peoria, Ill.; **KOSA-TV** Odessa, Tex.; **WTRF-TV** Wheeling, W.Va., and **WMTV(TV)** Madison and **WSAW-TV** Wausau, both Wisconsin. Forward was purchased by former Secretary of the Treasury William Simon and Russell Chambers in 1984 for $95 million. Adams is owned by Minneapolis bottler and entrepeneur, Stephen Adams, and owns four AM's, five FM's and 10 TV's. Adams also bought KISS(FM) San Antonio, Tex. (see FM's).

□

WPHL-TV Philadelphia was sold by the Providence Journal Broadcasting Corp. to Dudley Taft Communications Inc. for $71,978,400. Providence R.I.-based Journal Broadcasting publishes the *Providence Journal-Bulletin*, operates 14 cable systems in five states and also owns KMSB-TV Nogales, Ariz., and KGSW(TV) Albuquerque, N.M. Journal Broadcasting is headed by Steve Hamblett, president. Taft is owned by Dudley Taft, former vice chairman of Taft Broadcasting, who also owns WGHP(TV) Greensboro, N.C.

□

Harold Crump, the former president of the Houston-based broadcast division of H&C Communications, and Dave Allen, president of Petry Inc., bought **WCSC-TV** Charleston, S.C., for $65 million from John Rivers and family, who also sold co-located WCSC(AM)-WXTC(FM) to Ralph Guild (see AM-FM's) and now have no other broadcast interests.

□

American Family Corp. bought **WAFB-TV** Baton Rouge from Guaranty Corp. for $60 million. Guaranty is a Baton Rouge-based, publicly traded, mutual insurance company, headed by George Foster, chairman. American Family is a Columbus, Ga.-based group of six TV's headed by John B. Amos, chairman. It also sold WMVP(AM)-WBGK(FM) Milwaukee (see AM-FM's).

□

Clay Communications Inc., which also sold its group of four newspapers to Thomson Newspapers Inc. ("In Brief,"

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April 20, 1987), sold **WAPT(TV)** Jackson, Miss.; **WWAY(TV)** Wilmington, N.C., and **KJAC-TV** Port Arthur and **KFDX-TV** Wichita Falls, both Texas, to Price Communications Corp. for $60 million. Clay is headed by Lyell Clay and family and has no other broadcasting or publishing interests. Price, which sold seven of its radio stations to Fairfield Communications (see Groups), bought **WSEE-TV** Erie, Pa., for $8,750,000 from principals of MMT Sales, a New York-based station representative headed by Gary Scollard, who also has an interest in KLRT(TV) Little Rock, Ark. Publicly owned, New York-based Price owns five AM's, four FM's and nine TV's after the sale and is headed by Robert Price, president.

□

Anchor Media completed its purchase of **WLOS(TV)** Asheville, N.C., from the New York-based investment firm, Kohlberg Kravis Roberts Co., for $50 million. Anchor is a St. Petersburg, Fla.-based group of three AM's and three FM's principally owned by former Gulf Broadcasting president, Alan Henry.

□

Shamrock Broadcasting Inc. sold **KEYT(TV)** Santa Barbara, Calif., to Smith Broadcasting for $30 million. Burbank, Calif.-based Shamrock owns five AM's, nine FM's and three TV's and is owned by Roy E. Disney and family. Chicago-based Smith is a group of five TV's principally owned by Robert N. Smith, William Reyner and Boston investment banker, TA Associates.

□

KXXV(TV) Waco, Tex. was sold by Robert A. Mann and family, who have no other broadcast interests, to Shamrock Broadcasting for $12,535,000.

□

National Group Inc., principally owned by N.J. Douglas and his wife, Hazel, who have no other broadcast interests, and Bluebonnet Broadcasting Co., owned by Raymond G. Schindler, who has no other broadcast interests, sold their jointly owned **KSTS(TV)** San Jose (San Francisco), Calif., and an unbuilt TV in Galveston, Tex., to Telemundo Group Inc. for a total of $25 million. Telemundo is a group of four Spanish-language TV's purchased two years ago from John Blair & Co. It is owned by Reliance Group Holdings, a publicly traded New York-based investment firm principally owned by financier Saul Steinberg. Telemundo is headed by Henry R. Silverman, president. It spun off the Blair radio station group to Sconnix Broadcasting for $152 million (see Groups).

□

Lorimar Telepictures Corp. sold **KMID-TV** Midland-Odessa, Tex.; **KSPR(TV)** Springfield, Mo., and **KCPM(TV)** Chico-Redding, Calif., to Goltrin Communications Inc. for $23 million. Culver City, Calif.-based entertainment production and distribution company, Lorimar, also owns WPGH-TV Pittsburgh, WLII(TV) San Juan and WSUR-TV Ponce, both Puerto Rico, all of which are on the block. Goltrin is a newly formed broadcasting company headed by Joseph Goldfarb, a member of the office of the president of Lorimar Broadcast Group; his wife, Barbara, a Los Angeles-based attorney, and Melvyn Estrin, chairman and chief executive officer of Human Services Group Inc., a financial investment and management services organization in Washington.

□

Act III Broadcasting bought **WRGT-TV** Dayton, Ohio; **WVAH-TV** Charleston, W.Va., and a CP on ch. 11 in Charleston from Henry Posner Jr., Albert M. Holtz and Thomas D. Wright, who have no other broadcast interests for $22 million. Act III intends to return the license for **WVAH-TV** to the FCC and will switch from its ch. 23 assignment to the CP's ch. 11 on April 11, 1988. It is principally owned by producer Norman Lear and is headed by Burt Ellis, president. It also bought **WTAT-TV** Charleston, S.C., for $3.7 million, from a group with no other broadcast interests, principally owned by general partner, Terry Trousdale. Act III also owns WNRW-TV Greensboro, N.C.

□

WREX-TV Rockford, Ill., was sold by Gilmore Broadcasting Corp. for $18 million to M.L. Partners. M.L. Media is headed by Elton Rule, former ABC president, and I. Martin Pompadur. It also owns KATC-TV Lafayette, La. Pompadur also has interest in Television Station Partners, New York-based group of four TV's. Gilmore is a Kalamazoo Mich.-based group of one AM, three FM's and three TV's owned by James S. Gilmore. It also sold WSVA(AM)-WQPO(FM) Harrisonburg, Va. (see AM's-FM's).

□

KLTJ(TV) Irving, Tex. (Dallas-Fort Worth), was sold by Cela Inc. to Home Shopping Network for $16,250,000. Cela is owned by Eldred Thomas and has no other broadcast interests. HSN is a publicly traded Clearwater, Fla.-based group of 12 TV's headed by Howard Speer, chairman. A new group, Blackstar Communications Inc., headed by John E. Oxendine, Kenneth O. Harris and Wesley S. Williams, all of whom are affiliated with BROADCAP (Broadcast Capitol Fund), a private, nonprofit venture capital fund created by the National Association of Broadcasters, bought **KHSP-TV** Salem, Ore., from the Home Shopping Network for $5,135,000. Blackstar also bought **WMOD-TV** Melbourne, Fla., from Press Broadcasting

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Co. for $5 million. Press Broadcasting is a subsidiary of Asbury Park Press Inc., which is principally owned by Jules L. Plangerre and Donald Lass. It owns WJLK-AM-FM Asbury Park, N.J., and publishes the *Asbury Park* (N.J.) *Press*. It also bought WCLU(TV) Clermont, Fla. HSN bought **KWVT(TV)** Salem, Ore., from Emerald City Broadcasting for $5 million from Robert A. Finkelstein who has no other broadcast interests.

□

TA Associates, a Boston-based investment banking firm headed by David Croll, bought **KOAM-TV** Pittsburg, Kan.-Joplin, Mo., from Draper Communications for $15 million. Draper is a Salisbury, Md.-based group of three TV's principally owned by Tom Draper.

□

Hugh E. Davis, who has no other broadcast interests, sold **KNDO(TV)** Yakima and its satellite, **KNDU(TV)** Richland, both Washington, to Farragut Communications Inc. for $13,250,000. The stations were sold twice before, first to Beam Communications for $16,250,000 ("Changing Hands," Oct. 16, 1986), later to Adams Communications for $14 million ("Changing Hands," July 20, 1987); both deals fell through. Farragut, through its subsidiary, North Star Communications, owns **KSTU-TV** Salt Lake City. It is 90% owned by All State Insurance Co. and is headed by Bill Lincoln and Katy Glakas.

□

Harcourt Brace Jovanovich Inc. got out of the broadcasting business with the sale of **WDIO-TV** Duluth and satellite **WIRT(TV)** Hibbing, both Minnesota, to Hubbard Broadcasting Inc. for $10,750,000. Hubbard is a St. Paul, Minn.-based group of one AM, one FM and six TV's principally owned by Stanley Hubbard.

□

Dunbar Carpenter, who has no other broadcast interests, sold **KDRV(TV)** Medford, Ore., to Love Broadcasting for approximately $8,250,000. Love is a Biloxi, Miss.-based group of two AM's three FM's and one TV owned by James S. Love, Jo Love Little and Mary Eliza McMillan.

□

KAYU-TV Spokane, Wash., was sold to Bingham Communications Group for $7.7 million. KAYU-TV was headed by Robert J. Hamacher, president, and had no other broadcast interests. Bingham is headed by Robert R. Bingham and also owns KWCT-TV Wenatchee, Wash., and KKFX(AM) Seattle. Bingham also bought WINR(AM) Binghamton, N.Y.

□

KMSS(TV) Shreveport, La., was sold by Joseph D. Waggoner and Grey Teekell, who have no other broadcast interests, to Southwest MultiMedia for $7 million. Austin, Tex.-based Southwest is a group of four TV's principally owned by Billy Goldberg and Lester Kamin. It also sold KTXF(FM) Brownsville, Tex. (see FM's).

□

Price Broadcasting Corp. sold **KIDK(TV)** Idaho Falls, Idaho, to Retlaw Enterprises Inc. for $6.8 million. Price is a Salt Lake City-based group of four AM's, five FM's and one TV owned by John Price. It also sold KKRD-FM Wichita, Kan.; WWVA(AM)-WOVK(FM) Wheeling, W.Va., and WJSU(TV) Anniston, Ala. (see Groups) and KQMS(AM)-KSHA(FM) Redding, Calif. (see AM's-FM's). Retlaw is a Los Angeles-based group of five TV's, principally owned by Lillian Disney and family.

□

After purchasing five TV's from Taft Broadcasting (since renamed Great American Broadcasting), TVX Broadcast Group spun off two stations: **WNYB-TV** Buffalo N.Y., to First Allied Massachusetts Corp., a Rochester, N.Y., group of five TV's owned by Malcom Glazer, for approximately $4.8 million, and **KJTM-TV** Pine Bluff, Ark., to Don H. Barden, a Detroit-based cable operator, with systems in and around Detroit, for $6 million plus other considerations. TVX is a publicly owned, Virginia Beach, Va.-based group of 11 TV's headed by Gene Loving, chairman, and Tim McDonald, president.

□

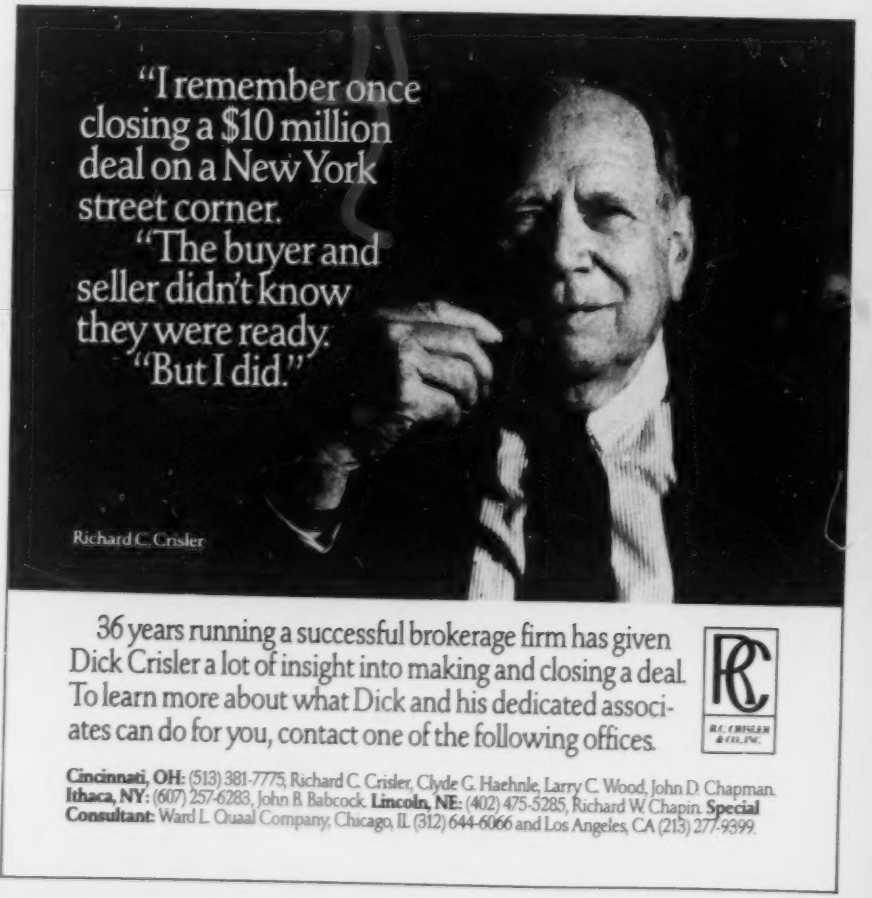
Thorne Donnelly and Donald Sterling, who have no other broadcast interests, sold **KTIE-TV** Oxnard, Calif., to PZ Entertainment for $5.5 million. PZ is a general partnership headed by Meshulam Riklis, owner of a New York-based diversified company that owns Botany 500 menswear, Faberge cosmetics, BMX bicycles, the Riviera hotel in Las Vegas, McCrory's department stores and other interests.

□

WCVX(TV) Vineyard Haven, Mass., was sold by Donald P. Moore, owner of low-power television station W67BA Dennis, Mass., to Metro Television Inc. for $4,570,000. Metro is owned by Pamela K. Harris, Michael D. O'Neil, John W. Cathey and Donald P. Moore. It also owns WXJY(FM) Nantucket, Mass.

□

Sage Broadcasting Corp. bought **KDUB-TV** Dubuque, Iowa, for $4 million from Thomas Bond, who has no other broadcast interests. Sage is a publicly owned, Stamford, Conn.-based group of nine AM's and eight FM's headed by Leonard Fassler and Gerald Poch. It also bought WACO(AM)-KHOO(FM) Waco, Tex. (see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AM's-FM's).

□

Dr. Carl Gordon, an Albany Ga.-based surgeon with no other broadcast interests, sold **WTSG(TV)** Albany, Ga., to NewSouth Broadcasting Co. for $2.25 million. The buyer is principally owned by Timothy Brumlik, Lori Antoniak, and her daughter, Margaret, who also have an interest in WJOE(TV) Marianna, Fla., and WTLH(TV) Bainbridge, Ga.

□

Theresa Gosse sold her only station, **KVHP(TV)** Lake Charles, La., to Calcasieu Communications Inc. for $2 million. Calcasieu is owned by Michael S. Dillon, Charles P. Muckenthaler, Donald R. Dombrow and Gary D. Hardesty. Dillon is a San Diego-based financial consultant and real estate investor. Muckenthaler is a retired Navy pilot from San Diego. Dombrow is a retired dentist from San Diego. Hardesty is a San Diego-based stockbroker. None have other broadcast interests.

□

Union Street Video Inc., a group headed by Keith Wheeler, sold its only station, **WUSV(TV)** Schenectady, N.Y., to WMHT Public Broadcasting for $1.8 million. The buyer is a nonprofit corporation, headed by Sara Catlin, that also owns WMHT(TV) Schenectady, N.Y.

□

Donald B. Thomson sold **KLXV(TV)** San Jose, Calif., to Friendly Bible Church Inc. for $1,725,000. Thomson has no other broadcast interests. Friendly Bible Church is a nonprofit corporation headed by Ray K. Foreman.

□

Gerald Fitzgerald, owner of KCOR(TV) Cedar Rapids, Iowa, sold **WCCU(TV)** Urbana, Ill., to Bahakel Communications for $1,169,100 plus assumption of liabilities up to $1,851,432. Charlotte-N.C.-based Bahakel is a group of seven AM's, eight FM's and seven TV's owned by Cy N. Bahakel. It also bought WPET(AM)-WKSI(FM) Greensboro, N.C. (see AM's-FM's).

FM's

Sales of FM stand-alones were down from 1986's total of about $625 million, with 166 sales in 1987 amounting to $454,419,899. The average price was $2,737,469, down slightly from 1986's average of $2,866,976. Of those sales, 62 were for more than $1 million and 97 were for less. The stations less than $1 million averaged $357,661 and those over $1 million averaged $6,740,302, up from last years $5,757,894. The sales over $1 million are listed below:

□

Sharad Tak, owner of a Vienna, Va.-based computer firm, which made a big splash in 1986 when it bought three Hawaii TV stations from Shamrock Broadcasting for $50 million, last year bought **WUSL(FM)** Philadelphia for $32 million from LIN Broadcasting and then made the largest FM stand-alone purchase of 1987 when it bought **WJQY(FM)** Fort Lauderdale, Fla.(see photo, page 97), for $34 million, from Joseph C. Amaturo, former owner of The Tremont Group, a Fort Lauderdale-based group that sold most of its stations to Keymarket Communications in 1986. Amaturo has no other broadcast interests.

□

Outlet Communications Inc. bought **WASH(FM)** Washington from Metropolitan Broadcasting Corp. for $29,250,000. Metropolitan is New York-based group of three AM's and six FM's, formerly Metromedia stations, headed by Carl Brazell. It also sold WIP(AM) Philadelphia (see AM's). Outlet is a Providence R.I.-based group of one AM, three FM's and three TV's headed by Bruce Sundlun. It also owned co-located WTOP(AM)-WMMJ(FM) Washington but spun off **WMMJ(FM)** Washington to Cathy Liggins Hughes, who owns co-located WOL(AM) Washington.

□

Egmont Sonderling sold **WBMX-FM** Oak Park (Chicago) Ill. to Dorton Broadcasting for $27 million. Sonderling also sold co-located WBMX(AM) (see AM's) and is an applicant for a new FM in Arlington, N.Y. Dallas-based Dorton Broadcasting Corp. owns three AM's and three FM's and is headed by Joe Dorton, chairman. Dorton also bought WCZY-AM-FM Detroit (see AM's-FM's).

□

Taft Television & Radio Co. bought **WRIF(FM)** Detroit from Silver Star Communications for $17 million. Silver Star is a Tallahassee, Fla.-based group of two AM's and three FM's principally owned by Dr. John Robert E. Lee. Publicly owned Taft, which was purchased by a partnership of The Robert M. Bass Group and American Financial Corp., a Cinncinnati-based investment firm owned by Carl Lindner (see Groups), is based in Cincinnati and owns seven AM's, eight FM's and five TV's. The group is headed by Charles Mechem, chairman. Former Taft vice chairman, Dudley Taft, bought WPHL-TV Philadelphia and WGHP(TV) Greensboro N.C. (see TV's).

□

Sconnix Broadcasting, which sold KVIL-AM-FM Highland Park (Dallas), Tex., for the largest price ever paid for an AM-FM

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combination (see AM-FM's), sold **WZOU(FM)** Boston to Ardman Broadcasting for $15.5 million. Ardman is a Washington-based group of seven AM's and seven FM's principally owned by Myer Feldman. It also bought **WPHR(FM)** Cleveland from Beasley Broadcasting for $4.7 million. Beasley is a Goldsboro, N.C.-based group of nine AM's and 12 FM's principally owned by George Beasley; it had a busy year. Beasley bought KAAY(AM) Little Rock, Ark., and WORL(AM) Orlando (see AM's), WMRO(AM)-WAUR(FM) Aurora, Ill. (see AM-FM's); **WORZ(FM)** Daytona Beach, Fla., from Duffy Broadcasting for $9.2 million—Duffy is divesting its radio group (see Groups); sold **WYNG(FM)** Evansville, Ind., to Faircom Inc. for $5.6 million—Faircom is a publicly traded, Old Brookville, N.Y.-based group of two AM's and three FM's headed by Joel Fairman—and bought **KSSR(FM)** Bastrop, Tex., from Colorado River Broadcasters Inc. for $5.2 million. Colorado River is principally owned by Robert Walker and Tolbert Foster. Foster has interest in KDET(AM)-KLCR(FM) Center, Tex., Walker has no other broadcast interests.

□

Jeanette and John Banoczi and Lyn Boulay, who own KBZT(FM) La Quinta, Calif., sold **KNOB-FM** Long Beach, Calif., for $15 million to Spanish Broadcasting System, a New York-based group of three AM's and one FM principally owned by Raul Alarcon.

□

Arthur Shadek and his wife, Katherine, who have no other broadcast interests, sold **WRXR(FM)** (formerly WMET) Chicago to Pyramid Broadcasting for $15 million. Medford, Mass.-based Pyramid owns five AM's and five FM's and is headed by Richard M. Balsbaugh.

□

KLOK-FM San Francisco was sold by Davis-Weaver Broadcasting, a San Jose, Calif.-based group of three AM's and three FM's owned by William Weaver and Philip C. Davis, to Brown Broadcasting Co. for $15 million. Brown is owned by Willet H. Brown and his son, Michael. Based in Beverly Hills, Calif., it owns three AM's and four FM's.

□

Howard (Woody) Tanger bought **WFLN-FM** Philadelphia from Franklin Broadcasting Co. for $15 million. Franklin was owned by Raymond F. Green, who will remain as general manager of WFLN-FM; his father Raymond S. Green, and Eleanor Smith and family. It has no other broadcast interests. Tanger, with his family also owns WTMI-FM Miami and WQRS-FM Detroit.

□

Atlanta-based newspaper publisher, cable MSO and station group, Cox Communications, sold **WTRK(FM)** Philadelphia to Malrite Guaranteed Broadcast Partners Inc. for $13.8 million. Cox Communications owns five AM's, six FM's and eight TV's. Malrite Communications, a Cleveland-based group of five AM's seven FM's and four TV's, is principally owned by Milton Maltz, chairman.

□

WEZS-FM Richmond, Va., was sold by EZ Communications Inc. to National Radio Associates Inc. for $13 million. Fairfax, Va.-based EZ is a group of four AM's and eleven FM's principally owned by Art Kellar, chairman. The station was originally sold for $16 million, but that deal fell through. The price is lower because buyer, Regan A. Henry, qualifies for minority tax certificate. Henry, who also has interest in WXTR(FM) La Plata, Md., also bought KCWV(AM) Leavenworth and KCWV-FM Fairway, both Kansas (see AM's-FM's) and WKSG(FM) Detroit. EZ also sold KFYE(FM) Fresno, Calif. (see FM's), to Ralph Guild for $6 million. Guild is chairman of Interep, a New York-based holding company of station representative firms. Guild also owns KFRE-AM-FM Fresno and is spinning off the FM for this purchase. Guild also bought WCSC(AM)-WXTC(FM) Charleston S.C. (see AM's-FM's).

□

NBC sold **WMAQ(FM)** Chicago to Group W for $13 million, and announced that it was selling all of its radio properties (BROADCASTING, Jan. 25).

□

Franz Allina sold his only station, **WEBE(FM)** Westport, Conn., to WEBE Associates for $12 million. WEBE Associates is principally owned by M.L. Media Partners and is headed by Martin Pompadur and former ABC executive, Elton Rule. It also bought WREX-TV Rockford, Ill.

□

KKCY(FM) San Francisco, was sold by Ivan Braiker's Olympic Broadcasting Corp. to Pacific FM Inc. for $11 million. Olympic is a publicly held Seattle-based group of five AM's and seven FM's. Pacific FM is owned by Jim Gabbert and Michael Lincoln, who also own KOFY(AM) San Mateo, Calif., and KOFY-TV San Francisco.

□

KISS(FM) San Antonio, Tex., was sold by Capitol Broadcasting Co. for $11 million to Adams Communications. Raleigh, N.C.-based Capitol owns two AM's, seven FM's and one TV and is principally owned by James F. Goodmon. Capitol also sold **KBEQ-FM** Kansas City, Mo., to Noble Broadcast Group for $9.25 million. Tampa, Fla.-based Adams Communications Corp. made its biggest buy ever with the purchase of the Forward Communications

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Group for $126.5 million (see Groups). Adams owns four AM's, five FM's and nine TV's. San Diego-based Noble owns four AM's and five FM's and is headed by John Lynch. It also bought WMRE(AM) Boston (see AM's) and KBCO-AM-FM Boulder, Colo. (see AM's-FM's).

□

Thunder Bay Communications sold **KLTX(FM)** Seattle to Ackerley Communications for $8.7 million. Thunder Bay is owned by Gordon Stenback and Earle Horton, who also sold KIXI(AM) Seattle (see "AM's") and have no other broadcast interests. The transfer of the two stations netted Thunder Bay almost $6.5 million over their original purchase price. The buyer is a Seattle-based group of two AM's, one FM and five TV's owned by Barry Ackerley, who also owns Seattle Supersonics Basketball team.

□

James E. Martin, owner of WQSC(FM) Andrews, S.C., and Clifton G. Moor and William G. Brown, owners of WTIF(AM)-WJYF(FM) Tifton, Ga., and WZKS(FM) Jessup, Ga., sold **WXDJ-FM** Homestead, Fla., to Family Group Broadcasting Operation L.P. for $8.1 million. Family Group is owned by Ian N. (Sandy) Wheeler and Charles S. Goldmark. Wheeler heads Family Group Broadcasting, a Tampa Fla.-based group of four AM's, four FM's and five TV's. Goldmark is general manager of WHOT-FM Miami. Family Group also bought WVMI(AM)-WQID(FM) Biloxi, Miss. (see AM-FM's).

□

Oakland Calif.-based Family Stations, a nonprofit corporation headed by Harold Camping that owns five AM's, 14 FM's, one TV and CP's for 11 other FM's (many of Family's FM's are noncommercial to which FCC cap of 12 stations in service does not apply) sold **KEBR(FM)** Sacramento, Calif., to Duchossois Communications for $7.4 million. The Chicago-based buyer is principally owned by Richard L. Duchossois, chairman. Duchossois is head of Chicago-based manufacturing electronics and entertainment firm, Duchossois Enterprises Chicago. It also owns WASK-AM-FM Lafayette, Ind., KDAL-AM-FM Duluth, Minn., and KDSM-TV Des Moines, Iowa. It also bought WNAV(AM)-WHFS(FM) Annapolis Md., KDAL-AM-FM Duluth, Minn., and KAIR(AM)-KJYK(FM) Tucson, Ariz. (see AM-FM's)

□

Richard Oppenheimer, Kent Anderson and Robert L. Clarke bought **WTMG(FM)** Murfreesboro, Tenn., from Ed Yodell for $6.5 million. Yodell has no other broadcast interests. The buyers, who own WMFX(FM) St. Andrews S.C., also bought WVOK(AM)-WLTB(FM) Birmingham, Ala. (see AM's-FM's).

□

WLCS-FM Jacksonville, Fla., was sold by The Kravis Co. to WIN Communications for $6.5 million. The Kravis Co. is owned by George Kravis, who also owns KGTO(AM)-KRAV(FM) Tulsa, Okla. Cleveland-based WIN owns two AM's and five FM's and is owned by Walter A. Tiburski and Anthony S. Ocepek. WIN later sold KRVR(FM) Davenport, Iowa, and WIRL(AM)-WSWT(FM) Peoria, Ill. (see Groups).

□

Jack McSorley, former senior vice president of Price Communications, bought **KIKX(FM)** Colorado Springs, and **KQIZ(FM)** Amarillo, Tex., from Wiskes-Abaris Communications for $6.2 million. Wiskes-Abaris is owned by Jack Higgins and Don Wiskes, who have no other broadcast interests.

□

KLZE-FM Los Altos, Calif., was sold by Mountain Communications Inc. to San Jose Broadcasting Corp. for $5,275,000. Mountain Communications is owned by John Parker and his wife, Kathleen, who also owns KCTJ(AM)-KCTZ(FM) Minneapolis, KXTZ-FM Las Vegas and KIKI(AM)-KMAI(FM) Honolulu. They bought the station in March 1987 for $4.3 million. San Jose Broadcasting is principally owned by Timothy R. Sullivan, who also has interest in KPZE(AM)-KEZY(FM) Anaheim and KCAL(FM) Redlands, both California.

□

Scranton Pa.-based group owner, Shamrock Communications Inc., bought **KLTD(FM)** Lampasas, Tex., from Lambert & Associates for $4.5 million. KLTD was principally owned by Rebecca F. Lambert and Ronald K. Witcher, who owns co-located KCYL(AM). Shamrock is headed by William R. Lynett, president, and owns three AM's, six FM's and various publications.

□

WAQI(AM) Miami owner, Amancio V. Suarez, bought **WTHM(FM)** Goulds, Fla., from Beach Communications Inc. for $4 million. Beach is owned by Malcom Kahn and George Delsou, who also own WSBR(AM) Boca Raton and WVBH(FM) Key Largo, both Florida.

□

WJJR(FM) Rutland, Vt., was sold by Media Concepts Inc. to Caravelle Broadcast Group for $3,950,000. Media Concepts is owned by John J. Long, who also owns WNYJ(FM) Albany, N.Y. Caravelle is a Charlotte, N.C.-based group of three AM's and three FM's principally owned by Howard Schrott and Robert Beacham.

□

Bruce L. Engel bought **KMJK(FM)** Lake Oswego, Ore., for $3.9 million from

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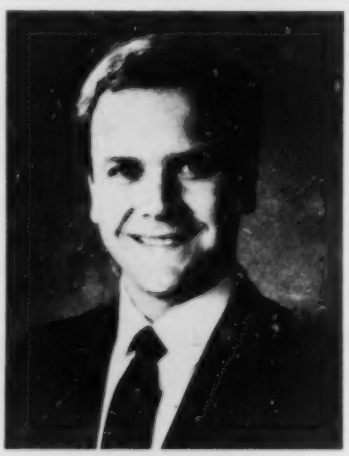

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Lodestar Communications Group, a Portland Ore.-based group of three AM's and two FM's owned by Victor Ives, general partner, and 12 others. Engel is the majority owner of Capps Broadcasting Group Inc., a Bend Ore.-based group of two AM's and one FM.

□

CRB Broadcasting Corp. New York-based group of five AM's and six FM's owned by Carter Burden, Ed Rogoff and Robert P. Connor, bought **WRIT-FM** Stuart Fla. from Nettere Broadcasting Co. for $3.5 million. The seller, Fred L. Nettere, also owns WPOM(AM) Riviera Beach, Fla.

□

Don Rabbit sold his only station, **WFON(FM)** Fond Du Lac, Wis., to Independence Broadcasting Corp. for $3.3 million. Independence is principally owned by John Goodwill and Peter Sulick, who also own KSAL(AM)-KYEZ(FM) Salina, Kan., and KOEL-AM-FM Oelwine, Iowa.

□

Richard Dean, David G. Hinson and Norman Fisher bought **KKJY-FM** Albuquerque, N.M., from Roughrider Broadcasting Inc. for $3.3 million. Principally owned by Sigmund Rogich, Michael O'Callaghan and Thomas Letizia, Roughrider also owns KROL(AM) Laughlin and KPAH-FM Tonopah, both Nevada.

□

Donrey Media Group, a Fort Smith, Ark.-based newspaper publisher, cable operator and group of two AM's, one FM and one TV owned by Donald W. Reynolds sold **KOCM(FM)** Newport Beach, Calif., to Electra Financial Corp. for $3,250,000. Donrey also sold KOLO(AM) Reno for $800,000. Electra is a Los Angeles-based investment firm headed by Steven F. Unvar-Haze.

□

Jack Mizell who owns WRJM-TV Troy Ala., spun off co-located **WRJM(FM)** to New South Communications Inc. for $3 million. New South is a Meridian Miss.-based group of two AM's and three FM's owned by F.E. (Eddie) Holladay. It also sold WVMI(AM)-WQID(FM) Biloxi, Miss. (see AM's-FM's).

□

KBOQ(FM) Marina, Calif., was sold by Herb Victor to Bill Lee, owner of WZOZ(FM) Oneonta, N.Y., for $2,980,000. Victor has no other broadcast interests.

□

Allan W. Roberts, former owner of WIIN(AM)-WFPG(FM) Atlantic City, bought **WRGI(FM)** Naples, Fla., from Art Arkelian for $2.9 million. Arkelian owns a Naples-based group of one AM and two FM's. He also sold WLLO(FM) Williston, Fla., for $564,725. Roberts also purchased WSYB(AM)-WRUT(FM) Rutland, Vt. (see AM-FM's).

□

Robert L. Caulfield, former executive director of Milwaukee Symphony Orchestra, bought classical WFMR(FM) Menomenee Falls, Wis., from Classical Broadcasting of Greater Milwaukee for $2.8 million. H. Stewart Corbett, who has no other broadcast interests, was the principal owner.

□

KKYS(FM) Bryan Tex., was sold by John Culpepper and Barry Turner, who own Broadcast Properties, a College Station, Tex.-based group of one AM and three TV's, to Radio USA for $2.8 million. Radio USA is owned by James Reeder who also owns KCOZ(FM) Shreveport, La.

□

Salem Communications Corp., Camarillo, Calif., sold **KCFO-FM** Tulsa, Okla., to First Stuart Corp. for $2.7 million. The buyer is owned by Harold C. Stuart and family, who also own co-located KVOO(AM). Salem also bought WKPA(AM)-WYDD(FM) New Kensington, Pa. (see AM's-FM's); WTOB(AM) Winston-Salem, N.C. and KSLR(AM) San Antonio, Tex. (see AM's).

□

Jack L. Siegal, who also owns KSRF(FM) Santa Monica, Calif., sold **KNTF(FM)** Ontario, Calif., to Boulder Ridge Cable TV Inc. for $2.7 million. Buolder Ridge is owned by John Dean Hazen, who owns cable systems in Half Moon Bay and Ridgecrest both California, and Hickam Air Force Base, Honolulu.

□

KTXF(FM) Brownsville, Tex., was sold by Southwest MultiMedia to Tate Communications for $2.35 million. Southwest is owned by Billy Goldberg and Lester Kamin, and also owns four TV's. It also bought KMSS(TV) Shreveport, La. (see TV's). Tate is owned by Harvey Tate, former owner of WAAT(FM) Johnstown, Pa.

□

Dan Tapson sold his only station, **KSEQ(FM)** Visalia, Calif., to Buckley Broadcasting Corp. for $2,073,750. Buckley is a Greenwich Conn.-based owner of five AM's and eight FM's principally owned by Richard Buckley, president.

□

Billy Sims, the former running back for the Detroit Lions, and Henry Cotton, owner of KTRY-AM-FM Bastrop, La., headed a group that sold **KDKS(FM)** Benton, La., to Ken Dowe for $2 million. Dowe also sold KRLB-AM-FM Lubbock, Tex. (see AM's-FM's).

□

KRZQ(FM) Tahoe City, Calif., was sold by Mid-South Broadcasting Co. to Cascade Communications for $1.9 million. Mid-South is owned by Laura E. Simpson, her brother, John W. Simpson, and sister, Mary Simpson Poremba. It has no other broadcast interests. Cascade is headed by John Smith, an Austin, Tex.-based businessman with no other broadcast interests.

□

Thomas J. Buono, president of Broadcast Investment Analysts, a Washington-based communications consultant; Richard Zitelman, owner of Zitelman Group, a Chevy Chase, Md.-based financial consultant, and Michael Hesser, owner of SB Management, a Redwood City, Calif.-based communications management firm, got together to buy **WJYL-FM** Jeffersontown, Ky., from Inter Urban Broadcasting for $1.7 million. Inter Urban is a New Orleans-based group of three AM's and three FM's owned by Thomas P. Lewis and James J. Hutchinson.

□

WSEY(FM) Sauk City (Madison), Wis., was bought for $1.6 million by William C. O'Donnell and Donn E. Winther, who also have interests in WHFB-AM-FM Benton Harbor, Mich., and WNFL(AM) Green Bay and WKFX(FM) Kaukauna, both Wisconsin. The station was principally owned by Kimberly Gerber, who also has interest in WWZZ(AM) Sarasota and WBGB(FM) Mount Dora, both Florida.

□

WYJY(FM) Biddeford, Me., was sold by

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Gold Coast Broadcasting Inc. to Metro Management Inc. for $1.5 million. Gold Coast is principally owned by James M. McCann, who also owns WEMJ(AM) Laconia, N.H. Gold Coast also owns WIDE(AM) Biddeford, Me. Lewis Lloyd and Richard Borel, who also own WXXX(FM) Burlington, Vt., bought the station.

□

Faver Broadcasting, which made many of its purchases in 1986, sold **KYKZ(FM)** Lake Charles, La., to Southwest TV & Radio Inc. for $1.5 million. Faver, based in Valdosta, Ga., is owned by William Woodall, Mark Dunaway and Stanley Sackin. It has interest in WJPD-AM-FM Ishpeming, Mich.; WPTM(FM) Roanoke Rapids and WSMY(AM) Weldon, both North Carolina; WFVR(AM) Valdosta; WTGQ(FM) Cairo, WWWN(AM) Vienna, and WLET(AM)-WZLI(FM) Toccoa, all Georgia, and WPTM(FM) Roanoke Rapids, N.C. Southwest is owned by Russell Chambers, who, with former Rollins Communications owners, Wayne Rollins, and family has interest in KLAX-TV Alexandria, La.

□

Richard Gibson sold his only station, **KADX(FM)** Castle Rock, Colo., to Century Broadcasting Corp. for $1.4 million. Century is a Chicago-based group of three AM's and two FM's principally owned by George Collias, Howard Grafman and Anthony C. Carlos.

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Eric Jorgensen, former owner of WISE(AM)-WKSF(FM) Asheville N.C. and KZSS(AM)-KZZR(FM) Albuquerque, N.M., bought **WJYW(FM)** Southport, N.C., from Atlantic Broadcasting Co. for $1.3 million. Atlantic is a Florence S.C.-based group of one AM and two FM's owned by Fred C. Avent and family. It also sold WMXQ(FM) Moncks Corner, S.C.

□

WNYQ(FM) Rotterdam, N.Y., was sold by Dennis Jackson to WNYQ Associates for $1,250,000. Jackson also has interest in WREF(AM) Ridgefield, Conn. The station's buyer is principally owned by John J. Long, who also owns WJJR(FM) Rutland, Vt.

□

Cooney Communications Corp. complemented its WTKO(AM) Ithaca, N.Y., with the purchase of **WQNY(FM)** Ithaca from Kimmanger Communications Inc. for $1,250,000. Kimmanger is a Canandaigua, N.Y.-based group of two AM's, two FM's and five TV's owned by George W. Kimble. The station's new owner, Matthew T. Cooney, also owns WCHN(AM)-WKZX(FM) Norwich, N.Y.

□

Former chief financial officer of Turner Broadcasting, William H. Sanders, joined forces with Jay Martin, former general manager of KHAT-AM-FM Lincoln, Neb., to buy **KSJQ(FM)** Manteca, Calif., from Commonwealth Broadcasting for $1.2 million. Commonwealth is owned by Dex Allen, Michael Thorsnes, Vince Bartolotta, John McGuire, Michael Padilla and Ted Atkins. It also owns KROY(FM) Sacramento, Calif., Sanders has interest in WQIM(FM) Prattville, Ala.; WSKX(FM) Suffolk, Va.; KBBB(AM)-KDXR(FM) Borger, Tex., and WJBM(AM)-WKKX(FM) Jerseyville, Ill.

□

Jerome and Sasha Gillman sold their only station **WDST(FM)** Woodstock, N.Y., to Pinnacle Too Communications Inc. for $1,120,000.00 Pinnacle s owned by Richard Landy, who also owns WKNY(AM) Kingston, N.Y.

□

Arroyo Grande, Calif.-based American General Media bought **WMSR-FM** Manchester, Tenn., for $1 million from Ray Spivey, Russ Daniels and seven others, who also own co-located WMSR(AM). American General is a group of three AM's and two FM's owned by Lawrence Brandon and his son, Anthony. Anthony Brandon owns KVOQ-FM Lorenzo, Tex. Rogers Brandon, Anthony's brother, owns WYDE(AM) Birmingham, Ala.

AM-FM Combos

AM-FM combinations again dwarfed all other categories of radio sales, totaling $664,542,104 in 179 sales involving 358 stations. The average price was $5,679,847, a big jump from 1986's average price of $3,354,190. Of those AM-FM combination sales, 117 sales were for more than $1 million, totaling $608,600,955, and the remaining 62 transactions under $1 million totaled $35,941,149. The $1 million-and-over deals:

□

In a sale that smashed the old record, **KVIL-AM-FM** Highland Park (Dallas), Tex. went from Sconnix Broadcasting Co. to Infinity Broadcasting Corp. for $82 million. The previous record was the $49-million sale of WPAT-AM-FM Paterson, N.J. KVIL-AM-FM is a spin-off from Sconnix's purchase of John Blair & Co.'s four AM's and four FM's (see Groups). Sconnix is a Gilford N.H.-based group of six AM's and seven FM's principally owned by Scott R. McQueen, Theodore E. Nixon and Randall T. Odeneal. Sconnix also sold WZOU(FM) Boston (see "FM's"). Infinity is a New York-based group of four AM's and nine FM's principally owned by Michael A. Wiener and Gerrald Carrus.

□

Publicly traded, New York-based LIN Broadcasting got out of the radio business when it sold **KILT-AM-FM** Houston to Legacy Broadcasting for $36,750,000. LIN continues to own seven TV's and is headed by Donald Pels, chairman. Los Angeles-based Legacy is a group of four AM's and six FM's principally owned by Carl Hirsch and Robert F.X. Sillerman. It also bought **WCPT(AM)-WCXR-FM** Washington from Metroplex Communications for $22,750,000. Cleveland-based Metroplex owns four AM's and six FM's and is owned by Norman Wain and Robert C. Weiss.

□

KBCO-AM-FM Boulder, Colo., was sold by Centennial Wireless Inc. to Noble Broadcast Group for $27,250,000. Centennial is owned by Robert D. Greenlee and his wife, Diane, who also own KKPW(AM) Tucson and KKFX(FM) Green Valley, both Arizona. San Diego-based Noble, a group of five AM's and six FM's headed by John Lynch, also bought KBEQ-FM Kansas City Mo. (see "FM's") and WMRE(AM) Boston (see "AM's").

□

A.H. Belo Corp. exited the radio business with the sale of **KOA(AM)-KOAQ(FM)** Denver to Jacor Communications Inc. for $24 million. Publicly traded Belo is based in Dallas and owns five TV's. It is headed by Robert W. Decherd, chairman. Jacor, which is also publicly traded, is based in Cincinnati, owns five AM's and seven FM's and is headed by Terry Jacobs, chairman. Jacor also sold WBBG(AM) Cleveland (see "AM's") and WKYG(AM)-WXKX(FM)

Parkersburg W.Va. to Jack W. Fritz, former president of John Blair & Co. Fritz also has interest in WXYT(AM)-WNTM(FM) Detroit.

□

McClatchy Newspapers sold **KFBK(AM)-KAER(FM)** Sacramento, Calif., to Westinghouse Broadcasting Co. for $19 million. Westinghouse Broadcasting owns seven AM's, six FM's and five TV's and is headed by Burt Staniar. Eleanor McClatchy, her son, C.K. McClatchy, and family own the Sacramento-based newspaper company that publishes 12 newspapers in Alaska, California and Washington. It also sold **KMJ(AM)-KNAX(FM)** Fresno, Calif. to Henry Broadcasting for $8 million. McClatchey owned KMJ(AM) since 1925 and KNAX(FM) since 1949. Henry Broadcasting is a San Francisco-based group of five AM's and six FM's owned by Charlton H. Buckley.

□

Harvey Grace, owner of Grace Broadcasting, sold **WOOD-AM-FM** Grand Rapids, Mich., after three tries, to United Artists Broadcast Properties for $18,550,000. The station was originally sold to Surrey Broadcasting two years ago for $19,500,000 (BROADCASTING, July 28, 1986) and later to Ralph Guild Broadcasting for $18,250,000, but both deals fell through. United Artists Communications, a Denver-based publicly owned cable MSO and theater chain owner, is headed by Stewart Blair, CEO. This was its first radio purchase.

□

Dorton Broadcasting bought **WCZY-AM-FM** Detroit from Gannett Co. for $15.5 million. Dorton is headed by Joe Dorton, the former head of Gannett's radio division. Gannett, which owns seven AM's, nine FM's and eight TV's was forced to sell the stations after its purchase of *The Detroit News*. Dorton, which owns three AM's and three FM's, also bought WBMX-FM Oak Park, Ill. (Chicago) (see "FM's").

□

John Boden, former president of Blair Radio, New York-based radio rep firm, formed a new company to acquire and operate radio stations, and made his first acquisition with the purchase of **WESC-AM-FM** Greenville, S.C. from Broadcasting Company of the Carolinas for $15 million. The stations were owned by Robert Schmid, who has no other broadcast interests.

□

Art Modell, owner of the Cleveland Browns NFL franchise, in partnership with Alfred Lerner, sold **WWWE(AM)-WDOK(FM)** Cleveland to Erie Radio Co. for $14 million. Erie Radio is owned by Thomas Embrescia, Larry Pollock and Tom Wilson. It also owns WUPW(TV) Toledo, Ohio.

□

Bluegrass Broadcasting Inc. sold **WMMA(AM)-WHTQ(FM)** Orlando, Fla., to TK Communications Inc. for $13.5 million. TK is a Fort Lauderdale Fla.-based group of two AM's and three FM's owned by John F. Tenaglia and Robert K. Weary. Bluegrass is owned by the Kentucky Central Life Insurance Co. and is headed by H. Hart Hagan, president. Based in Lexington, Ky., it owns three AM's, three FM's and two TV's. Bluegrass also sold **WCHY-AM-FM** Savannah, Ga., for $4 million to Roth Communications, a Melrose, Mass.-based group of four AM's and four FM's owned by Dr. David A. Roth.

□

WHYN(AM)-WHFM(FM) Springfield, Mass., were sold by R&R Broadcasting to Wilks-Schwartz Broadcasting for $10.8 million. R&R is headed by Sherman Robbins and has no other broadcast interests. The buyer is an East Longmeadow, Mass.-based group of two AM's and four FM's owned by Donald Wilks and Michael Schwartz. It also sold **WIXY(AM)-WAQY(FM)** Springfield to Sunshine Group Broadcasting for $8,750,000. Sunshine is owned by George Silverman. It also owns WZID(FM) Manchester, N.H., and WGAN(AM)-WMGX(FM) Portland, Me.

□

Price Communications Corp. had a busy year in the station market in 1987. Price sold KIOI-FM San Francisco; WMTG(AM)-WNIC-FM Dearborn, Mich., WLAC-AM-FM Nashville, and KKOB-AM-FM Albuquerque, N.M., to Fairfield Communications Corp. (see Groups), bought WAPT(TV) Jackson, Miss.; WWAY(TV) Wilmington, N.C., and KJAC-TV Port Arthur and KFDX-TV Wichita Falls, both Texas from Clay Communications Inc. and bought WSEE-TV Erie, Pa., from Erie Broadcast Partners (see TV's). Price, headed by Robert Price, sold **WIBA-AM-FM** Madison Wis. to LL Broadcasting for $10.8 million. Price bought the stations in August 1985 for $6 million. The LL in LL Broadcasting stands for Lee Leisinger, former general manager of WWJ-AM-FM Detroit. Leisinger also bought **WJIM-AM-FM** Lansing, Mich., for $4 million, from Grant Santimore, who has no other broadcasting interests.

□

Capital Cities/ABC Inc. added to its radio portfolio with the purchase of **KMVP(AM)-KRXY(FM)** Lakewood (Denver), Colo. from Malrite Communications Group Inc. for $10.7 million. Publicly traded, Cleveland-based Malrite also sold WTRK(FM) Philadelphia to Cox Communications (see FM's). Malrite is headed by Milton Maltz. Capital Cities/ABC is headed by Tom Murphy, chairman.

□

Duchossois Communications Co. bought **KAIR(AM)-KJYK(FM)** Tucson, Ariz., from Citadel Communications Co. for $10,120,000. Citadel is owned by Lawrence Wilson and Fritz Beesemyer, who also own KKFM-FM Colorado Springs, and KBOZ-AM-FM Bozeman, Mont. Duchossois, based in Chicago, is owned by Richard L. Duchossois. It experienced a year of rapid growth, and also purchased KEBR(FM) Sacramento, Calif. (see FM's) and **WNAV(AM)-WHFS(FM)** Annapolis, Md., for $8,240,000 from Jacob Einstein and family, J. George Cuccia, Sike Sharigan and Robert Urquhart who have no other broadcast interests. It also sold **KDAL-AM-FM** Duluth, Minn., for $2 million to Terry Shockley, who also owns WLIV(FM) Madison-Baraboo, Wis.

□

Burbank Calif.-based group owner of five FM's, nine FM's, and three TV's. Shamrock Broadcasting bought **KBRQ-AM-FM** Denver from Great Empire Broadcasting Inc. for $9 million. Great Empire is a Wichita, Kan.-based group of five AM's and five FM's owned by F.F. Michael Lynch and Michael Oatman. Shamrock is owned by Roy E. Disney and family.

□

Mark and Constance Wodlinger, who own HitVideo USA, a Houston-based stereo video music cable service, sold **KCWV(AM)** Leavenworth and **KCWV-FM** Fairway, both Kansas, to Ragan Henry National Radio

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Associates of Philadelphia for $8.7 million. Wodlinger made news with an antitrust suit against Viacom's MTV. Wodlinger sold the stations because he had filed a competing application for the facilities of Viacom's KMOV(TV) Kansas City and disposed of the stations to avoid a potential conflict with FCC's one-to-a-customer rule. Ragan Henry, who also has interest in WXTR(FM) Washington and WWDB(FM) Philadelphia also bought WEZS-FM Richmond, Va. (see FM's).

□

WSIX-AM-FM Nashville, owned by New York-based venture capital firm, Foster Management Co., owned by John Foster, president, was sold to Steve and Tom Hicks for $8.5 million. Foster has no other broadcast interests. Steve Hicks is principal owner of Hicks Communications, an Austin Tex.-based owner of two AM's and two FM's. Tom Hicks is partner in Hicks & Haas, a Dallas-based leverage capital firm that owns 7 Up, Dr Pepper and A&W soft drink brands and has minority interest in Hicks Communications. Steve Hicks is also a part owner, with his brother, Bill Hicks, of WTAW(AM)-KTSR(FM) College Station, Tex.

□

WKXC(AM)-WWKZ(FM) New Albany, Miss., were sold in a package that included other properties by RadioSouth of Mississippi to Holder Communications Inc. for 32 million shares of Holder stock worth about $8 million. Other parts of the package are General Masonry Inc., Granite Corp., and Active Rentals Inc., a Nashville-based contracting business. RadioSouth is owned by Jack Norman and Joe Shaw and their families, and has no other broadcast interests. Holder is a publicly owned, Tampa, Fla.-based group of four AM's and four FM's headed by Harold Holder, chairman.

□

Meridian, Miss.-based New South Communications' sold **WVMI(AM)-WQID(FM)** Biloxi, Miss., to Family Group Inc. for $7.9 million. New South, a group of two AM's and three FM's principally owned by F.E. (Eddie) Holladay, also bought WRJM(FM) Troy, Ala. Family Group is a publicly owned, Tampa, Fla.-based group of three AM's, three FM's and six TV's headed by Ian N. (Sandy) Wheeler. It also bought WXDJ-FM Homestead, Fla.

□

Richard Oppenheimer, Kent Anderson and Robert L. Clarke, trading as Signature Broadcasting, which also owns WMFX(FM) St. Andrews, S.C., bought **WVOK(AM)-WLTB(FM)** Birmingham, Ala., from REBS Inc. for $7,550,000. Nashville-based REBS is a group of five AM's and five FM's equally owned by Richard W. James and his wife, Earlene, Steve Hunter, David Cohen, William Bresnan, John C. Roberts and David Layfield. Signature also bought WTMG(FM) Murfreesboro, Tenn. (see FM's).

□

WPTR(AM) Albany and **WFLY(FM)** Troy, both New York, were sold by the Chrismol Group to Albany Broadcasting Co. for $7.5 million. Poughkeepsie, N.Y.-based Crismol sold WTRY(AM) Troy and WPYX(FM) Albany, both New York, two years ago, and now owns WPDH(AM)-WEOK(FM) Poughkeepsie, N.Y. The stations were bought by James J. Morrell, an automobile dealer in Albany, and John Kelley, general manager of WTRY(AM) Troy and WPYX(FM) Albany. Crismol was principally owned by Robert K. Dyson, who made a bigger splash as a principal in DKM Broadcasting, which sold its 10 radio stations to Summit Communications Group in the year's largest radio-only deal (see Groups).

□

Phillip A. Marella, former owner of WMGC(TV) Binghamton, N.Y., bought **WDUR(AM)-WFXC(FM)** Durham, N.C., for $6.5 million. The stations were principally owned by Donald W. Curtis, who also owns WTAB(AM)-WYNA(FM) Tabor City, N.C., and WMBL(AM)-WRHT(FM) Morehead, City, N.C.

□

Washington-based real estate investor, James A. McDonald, bought **KLFF(AM)** Glendale and **KONC-FM** Sun City, both Arizona, out of bankruptcy for $6.5 million from Canyon Communications Corp.

□

WPET(AM)-WKSI(FM) Greensboro, N.C., was sold by troubled pharmaceutical manufacturer, A.H. Robins Co. to Bahakel Communications for $6.5 million. Bahakel, based in Charlotte, N.C., owns seven AM's, eight FM's and seven TV's principally owned by Cy Bahakel. It also bought WCCU(TV) Urbana, Ill. (see TV's).

□

KXKW(AM)-KSMB(FM) Lafayette, La., was sold by Thomas Galloway and Charles Chatelain who also have interest in KADN(TV) Lafayette, La., to Fortune Media Inc. for $6.4 million. Fortune is owned by Ronald Hale, John Bomer and Thomas Thornton, who also own WAKK(AM)-WAKH(FM) McComb, Miss.

□

WCSC(AM)-WXTC(FM) Charleston, S.C., was sold to Ralph Guild for $6 million. The stations were owned by John Rivers and family, who also sold WCSC-TV Charleston (see TV's). Guild is president of Interep National Radio Sales, (formerly McGavren Guild Inc.) owns KFRE-AM-FM Fresno, Calif., and also bought KFYE(FM) Fresno (see FM's) spinning off KFRE-FM.

□

Thom E. Smith, Frank Burge and Austin Paddock sold their only station, **WDEN-AM-FM** Macon, Ga., to Magic Broadcasting for $6 million. Doug Grimm and Don McCoy, owners of Magic, also own WJYR(FM) Myrtle Beach, S.C., and bought **WLSQ(AM)-WREZ(FM)** Montgomery, Ala. for $2.1 million from a group headed by Cleve J. Brien that has no other broadcast interests.

□

Kansas City Mo.-based diversified businessman, Robert P. Ingram, who has no other broadcast interests, sold **KBEA(AM)** Mission and **KXTR-FM** Kansas City, both Kansas, to Dr. John Robert E. Lee for $5,750,000. Lee is a principal owner of Silver Star Communications, a Tallahassee, Fla.-based group of four AM's and five FM's. Lee also bought **WKYD-AM-FM** Andalusia, Ala., from Charles G. Tomberlin, who has no other broadcast interests, for $1.1 million. Silver Star also sold WRIF(FM) Detroit to Taft Television and Radio for $17 million (see FM's).

□

KEZB-AM-FM El Paso was sold by Jack Rich, who has no other broadcast interests, to Heritage Broadcasting Co. for $5.5 million. Heritage is owned by Mario F. Iacobelli, who also owns WXXA-TV Albany, N.Y., and bought **WOMP-AM-FM** Bellaire, Ohio, for $4,360,000 from Robert Dodenhoff and Daniel Wachs, who also

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□

Roger Kaplan and his wife, Patricia, sold their only stations, **WKRS(AM)-WXLC(FM)** Waukegan, Ill., to H&D Radio Ltd. Partnership for $5.5 million. H&D is a Hartford, Conn.-based group of four AM's and four FM's owned by Joel Hartstone and Barry Dickstein. It also sold **WUHN(AM)-WUPE(FM)** Pittsfield, Mass., for $3,850,000 to the station's general manager, Phillip A. Weiner.

□

Taft Television and Radio Inc. sold **WGR(AM)-WRLT(FM)** Buffalo, N.Y., to Rich Communications Inc. for $5,250,000. The Cincinnati-based seller owns seven AM's, eight FM's and five TV's and is headed by Charles S. Mechem Jr. It was purchased by a partnership of The Robert M. Bass Group and American Financial Corp., a Cinncinnati-based investment firm owned by Carl Lindner (see Groups). Taft also bought WRIF(FM) Detroit (see FM's). Rich Products Corp., a Buffalo-based frozen food processor owned by Robert E. Rich and family, bought the stations.

□

KRZY(AM)-KRST(FM) Albuquerque, N.M., was sold by the estate of John Borroughs, former governor of New Mexico, to Wagontrain Broadcasting Corp. for $5.2 million. Wagontrain Communications Inc. also owns KPER(FM) Hobbs, N.M. It is headed by Bill Sanders, chairman, who also has interest in KIEZ(FM) Santa Paula, Calif., and KHEI(AM)-KVIB(FM) Maui, Hawaii. Wagontrain also owns the broadcast consulting firms: Drake-Chenault Enterprises Inc. and The Programming Consultants Inc.

□

Encore Communications bought **KTON(AM)-KTQN(FM)** Killeen-Belton, Tex., for $5,200,000.00 from Joe Abernathy, who has no other broadcast interests. Encore is owned by George Duncan former president of Metromedia Radio and Television.

□

Winslow T. Porter, who also owns WWGT-AM-FM Portland, Me., sold **WMYF(AM)-WERZ(FM)** Exeter, N.H., to Precision Media Corp. for $5.2 million. Precision is headed by Donald F. Law, president. It also owns WKSS(FM) Hartford-Meridian, Conn.

□

Carolyn Vance sold **KTAM(AM)-KORA-FM** Bryan-College Station, Tex., to Channel Communications Co. for $4 million. Channel is a San Antonio Tex.-based group of five AM's and seven FM's headed by L. Lowry Mays, chairman. Vance also bought **KEEE(AM)-KJCS(FM)** Nacogdoches, Tex., for $1,948,000 from Jimmy Rucker and Robert Hill, who have no other broadcast interests.

□

Julann Griffen, who has no other broadcast interests, sold **WENE(AM)-WMRV(FM)** Endicott, N.Y., to Beacon Broadcasting Corp. for $4.5 million. Beacon is owned by brothers, Robert and Alfred Lessner. It also owns WSCR(AM) Scranton, Pa., and WBNR(AM) Beacon, N.Y.,and WSPK(FM) Poughkeepsie, N.Y. It also bought WINR(AM) Binghamton, N.Y.

□

Amos Press, a Sydney, Ohio-based publisher headed by J. Oliver Amos, got out of broadcasting with the sale of **WMVP(AM)-WBGK(FM)** Milwaukee to Fairwest Communications for $4.4 million. Fairwest is owned by brothers, George and Reg Johns, and William Yde, former owners of WZPL(FM) Indianapolis and KKCW(FM) Portland Ore.

□

Vanir Communications Inc. bought **KNZS(AM)** Aptos-Capitola and **KMBY(FM)** Seaside, both California, from Chester Tart and Christopher Murray for $4.2 million. Tart and Murray have no other broadcast interests. The Vanir Group is a San Bernardino, Calif.-based diversified company owned by H. Frank Domingas and headed by Brett Miller, president. It has no other broadcast interests.

□

WIBM-AM-FM Jackson, Mich., was sold by Van Wagner Broadcasting Inc. to CR Broadcasting Inc. for $4,075,000. Van Wagner is headed by Richard Schaps and also owns KEBC(FM) Oklahoma City. CR is owned by Dennis Rooker, a Charlottesville, Va., attorney, and John Columbus. Rooker is former senior vice president and general counsel with Worrell Newspapers. Columbus is vice president of United Stations. CR also bought **WWWK-AM-FM** Wheeling, W.Va., from James and Henry Glasman for $3,825,000. The Glasmans also own WMCL(AM) McLeansboro and WTAO-FM Murphysboro, both Illinois, and WDXI(AM)-WRJX(FM) Jackson, Tenn.

□

KUGN-AM-FM Eugene, Ore., was sold by Obie Broadcasting to Omni Broadcasting Corp. for $4,035,000. Brian B. Obie, the seller, also owns KMVI(AM) Wailuku and KMVI-FM Pukalani, both Hawaii. Omni is owned by Mason Best Co., a merchant bank based in Dallas and Houston, involved in venture capital investments. Omni is headed by Paul E. Van Hook, who is also a director of Pathfinder Communications, an Elkhart Ind.-based group of five AM's and five FM's. Omni also bought KRNN(AM) San Antonio, Tex., for $1 million (see AM's).

□

Nelson Goldberg who has no other broadcast interests, sold **WKPA(AM)-WYDD(FM)** New Kensington, Pa., to Salem Media for $4 million. Salem is a Camarillo, Calif.-based group of eight AM's and five FM's owned by Edward G. Atsinger III and Stuart W. Epperson. Salem also sold KSLR(AM) San Antonio, Tex. (see AM's) and KCFO-FM Tulsa, Okla., and bought WTOB(AM) Winston-Salem, N.C., and KSLR(AM) San Antonio, Tex. (see AM's).

□

Ken Dowe sold **KRLB-AM-FM** Lubbock, Tex., to Broadcast Holdings for $3,675,000. Broadcast Holdings is owned by Jack Rich, who also owns KEZB-AM-FM El Paso. Dowe bought KDKS(FM) Benton, La., for $2 million (see FM's).

□

Patch-Dunn & Associates Inc. sold **WHUT(AM)-WLHN(FM)** Anderson, Ind., to John Mark Lamey for $3,395,000. Principally owned by Kenneth Patch, Patch-Dunn also owns WOCB(AM)-WJFK(FM) Cape Cod, Mass. Jon Mark Lamey has interest in Communicable Inc., owner and operator of Indiana cable systems.

□

Florence S.C.-based attorney T. Furman Brodie sold **WMRO(AM)-WAUR(FM)** Aurora, Ill., to George Beasley for $3,185,000.00 cash. Beasley is president and principal owner of Beasley Broadcast Group, a Goldsboro N.C.-based owner of nine AM's and 12 FM's. It also sold WPHR(FM) Cleveland and WYNG(FM) Evansville, Ind.,

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bought KSSR(FM) Bastrop, Tex., and WORZ(FM) Daytona Beach, Fla. (see FM's), bought KAAY(AM) Little Rock, Ark., and WORL(AM) Orlando, Fla. (see AM's) and WSPQ(AM) Springville, N.Y., and sold WREY(AM) Millville, N.J.

□

Denny Durbin, who has no other broadcast interests, sold **KIKO(AM)** Miami and **KEYX(FM)** Globe, both Arizona, to Allison Broadcasting Co. for $3,136,300. Allison Broadcasting is owned by Tara Allison, whose husband, Stephen, is the station's general manager.

□

Capitol Broadcasting Co., a Raleigh, N.C.-based group of two AM's, five FM's and one TV principally owned by James F. Goodmon, sold **WKEE-AM-FM** Huntington, W.Va., to Adventure II Inc. for $3.1 million. Adventure II is owned by Michael Shott, who also owns WHIS(AM)-WHAJ(FM) Bluefield, W.Va.

□

North County Broadcasting Corp. bought **KOWN-AM-FM** Escondido, Calif., from Palomar Broadcasters Corp. for $3 million. Palomar is an Encino, Calif.-based group of three AM's and three FM's owned by media brokers John D. Feldmann and Arthur Hogan. North County owns one AM and two FM's and is owned by N. Arthur Astor.

□

Donald[illegible]on sold **WLBC(AM)** and **WLBC-FM** Muncie[illegible]d., to cartoonist Jim Davis for $3 million. [illegible]urton put the AM on the air in 1926, Davis is the creator of the syndicated comic strip, *Garfield*.

□

Robert H. (Rick) Devlin, former general manager of WRKS(AM) and WOR(AM), both New York, and vice president of ABC Talkradio, and Jon Ferrari, owner of Ferrari Inc., a New York-based advertising agency, sold **WUTQ(AM)-WOUR(FM)** Utica, N.Y., for $3 million to William J. Selwood, who also owns WABY(FM)-WKLI(FM) Albany, N.Y. Devlin & Ferrari bought the stations two years ago for $1.5 (BROADCASTING, Feb. 3, 1986)

□

WAMR(AM)-WCTQ(FM) Venice, Fla., was sold by Hall Communications Inc. to Asterisk Radio for $3 million. Norwich, Conn.-based Hall is a group of six AM's and six FM's owned by Robert Hall. Asterisk is owned by Fred Ingham, who also owns WTRS-AM-FM Dunnellon and WJST(FM) Panama City, Fla. Asterisk also bought **WJBU(AM)-WJST(FM)** Port St. Joe, Fla., from Brown Broadcasting for $2,425,000. Brown Broadcasting is owned by John Brown University, a nonprofit educational institution headed by Dr. John E. Brown. It also owns KUOA(AM)-KLRC(FM) Siloam Springs, Ark., and KGER(AM) Long Beach, Calif.

□

Allan Roberts, former owner of WIIN(AM)-WFPG(FM) Atlantic City, N.J., bought **WSYB(AM)-WRUT(FM)** Rutland, Vt., from Vermont Radio Inc. for $2.7 million. Vermont Radio was principally owned by Simon Goldman who also owns WJTN(AM)-WWSE(FM) Jamestown, N.Y.

□

John VerStandig, owner of VerStandig Broadcasting, bought **WSVA(AM)-WQPO(FM)** Harrisonburg, Va., from Gilmore Broadcasting Corp. for $2,650,000. Gilmore is a Kalamazoo, Mich.-based group of five TV's headed by James S. Gilmore. VerStandig also owns WAYZ-AM-FM Cambridge, Md., and recently announced that it had reached a settlement agreement to purchase the contested WGMS-AM-FM Washington from RKO General Inc., pending FCC approval.

□

Speed-O-Print Business Machine Corp. a publicly traded, Chicago-based office equipment distributor headed by Peter Nisselson, which owns WJYE(FM) Buffalo, N.Y., and WNNR(AM) New Haven, Conn., added **WLOE(AM)-WKLM(FM)** Eden, N.C., from Colonial Broadcasting Co. for $2.5 million. Colonial is a Montgomery Ala.-based group of two AM's and four FM's owned by David Coppock.

□

Chambers Broadcasting sold **KDOL(AM)** Mojave and **KTPI(FM)** Tehatchapi, both California, for $2.5 million to former California broadcaster, Melvin Winters, Bert Pucci, former owner of *Los Angeles* magazine, and syndication executive, Edward Hawkins. Chambers is owned by George Chambers and Robert Adelman, who also own KGBR(FM) Gold Beach, Ore.

□

KTYL-AM-FM Tyler, Tex., was sold by Heritage Broadcast Group Inc. to Stansell Communications Inc. for $2.4 million. Heritage is based in Tucker, Ga., and owns WAAX(AM)-WQEN(FM) Gadsen, Ala.; WELO(AM)-WZLQ(FM) Tupelo, Miss.; KRKK(AM)-KQSW(FM) Rock Springs, Wyo., and WISE(AM)-WKSF(FM) Asheville, N.C. It is owned by James T. Cullen and Adam G. Polacek. Stansell is owned by James I. Stansell and William Harrison, former owners of KLAK(FM) Denison, Tex.

□

Patsy E. Miller sold her only station, **WDKW(AM)-WSGM(FM)** Staunton, Va., for $2,330,000 to Clark Broadcasting Co., owned by Jim Clark. It also owns WCEI-AM-FM Easton, Md., and WOVU-FM Ocean View, Del.

□

Valley Broadcasting Inc. sold **KJAN-AM-FM** Atlantic, Iowa, to Robert H. Carl for $2,250,000. Valley is owned by Robert H. Selden, Brent Slay, Allen Davies and Robert Bebensee, who also own WKLK-AM-

FM Cloquet, Minn., and KARE(AM) Atchison, Kan. Carl, general manager of KESY-AM-FM Omaha, also owns KCOB(AM)-KLVN(FM) Newton, Iowa.

□

Craig Scott, general manager of WREC(AM)-WEGR(FM) Memphis, and Stephen Vunyard, president of Clayton Webster Corp., a St. Louis-based radio syndication firm, bought **WSJC-AM-FM** Magee, Miss., for $2.2 million from Magee-based Jeannette Mathis, her sons, Robin and Ralph, and J.B. Skelton, who own two AM's and two FM's.

□

Bruce and Linda Johnson, Pasadena Calif.-based investors, who have no other broadcast interests, bought **KGEM(AM)-KJOT(FM)** Boise, Idaho, for $2.1 million from George C. and Wilda Gene Hatch and family, who own a Salt Lake City-based group of three AM's, three FM's and three TV's.

□

Price Broadcasting Co. bought **KQMS(AM)-KSHA(FM)** Redding, Calif., for $2 million from Redding AM, which is owned by Eugene L. Hill; his wife, Joy; his mother, Emma, and Jerry McGee. It has no other broadcast interests. Price is a Salt Lake City-based group of four AM's, five FM's and one TV owned by John Price that also sold KKRD-FM Wichita, Kan.; WWVA(AM)-WOVK(FM) Wheeling, W.Va., and WJSU(TV) Anniston, Ala., for $25.1 million (see Groups).

□

Fred Senna sold 80% of **KVSF(AM)-KNYN(FM)** Santa Fe, N.M., to Radio New Mexico Inc. for the assumption of $1,865,000 in liabilities. Senna has no other broadcast interests, but retains a 20% interest in the stations. Radio New Mexico is owned by Bill Bereman and Ron Hunt. Bereman owns WPAD(AM)-WDDJ(FM) Paducah, Ky. Hunt is Santa Fe-based investor with no other broadcast interests.

□

Robert Goodrich, owner of WVIC-AM-FM Lansing and WSNX-AM-FM Muskegon, both Michigan, bought **KKZX(AM)** Davenport, Iowa, and **WXLP(FM)** Moline, Ill., from Guy Gannett Broadcasting Services for $1.8 million. Gannett is a Portland Me.-based publisher and group of four AM's, four FM's and four TV's. Its broadcast division is headed by Robert Gilbertson; the parent is headed by John DiMatteo, president. Gannett also exchanged WPLP(AM) Pinellas Park, Fla., for Susquehanna Radio Corp.'s WKIS(AM) Orlando, Fla. (see AM's).

□

Sunshine Wireless Co. sold **WDVH(AM)-WKYS(FM)** Gainesville, Fla., to Albert J. Gillen Associates Inc. for $1.8 million. Sunshine is owned by Dan Cohen, Jeffrey D. Greenhawt and Don Verlanti, who also own WQAM(AM)-WKQS(FM) Miami. Albert Gillen, the buyer, is a retired vice president of Knight-Ridder Broadcasting Inc.

□

Harry S. McMurray, who also owns KXKQ(FM) Safford, Ariz., sold 50% of **KTMS(AM)-KHTY(FM)** Santa Barbara, Calif., to Christian C. Larson for about $1,750,000, including the assumption of liabilities. The remaining 50% is owned by F. Robert Fenton, who also owns KRFD-AM-FM Marysville, Calif., and KHSN(AM) Coos Bay and KOOS(FM) North Bend, both Oregon. Larsen is a real estate investor from Pacific Palisades, Calif.

□

Gordon H Hastings, former president of Katz Television, along with his wife, Linda, bought **WATN(AM)** Watertown and **WTOJ(FM)** Carthage, both New York, for $1.7 million from Dean Aubol, former owner of WTHU(FM) Thurmont, Md., and Frank Penny, owner of WEBO(AM)-WQWT(FM) Oswego N.Y. Hastings also owns WDOS(AM)-WSRK(FM) Oneonta, N.Y.

□

Dick Schofield, who has no other broadcast interests, sold **KAVR-AM-FM** Apple Valley, Calif., to Crown Broadcasting for $1.7 million. Crown is principally owned by Ron Strowther, who also purchased KLOV(FM) Loveland, Colo. (see FM's).

□

Walton Radio Inc., a Pebble Beach, Calif.-based group of four AM's and three FM's owned by John A. Walton, sold **KIDD(AM)** Monterey and **KWST(FM)** Carmel, both California, for $1.6 million to Carmel Broadcast Associates Inc., owned by Jack L. Woods and seven others. It also has interest in KOGO(AM)-KBBY(FM) Ventura, Calif.

□

Heartland Media Inc., a subsidiary of Tom Ingstad Broadcasting Group, a Grand Forks, N.D.-based owner of three AM's and three FM's principally owned by Ingstad and Randy Holland, the group's chief operating officer, sold **KXIC(AM)-KKRQ(FM)** Iowa City, Iowa, for $1.6 million to a group principally owned by Ron Hamilton, general manager of KCFI(AM) Cedar Falls and 25% owner of KFTX-FM Fort Dodge, both Iowa.

□

Ro D. Grignon, former executive VP of Taft Broadcasting Co., who had no other broadcast interests, bought **KDLM(AM)-KVLR(FM)** Detroit Lakes, Minn., for $1,540,000 from Alver G. Leighton and David H. Knutson, who own Leighton

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□

Christine Harvel and Richard Bellaire sold their only station, **WJFX-AM-FM** Aiken, S.C., to The Guardian Corp. for $1.5 million. Guardian is headed by Bob Manny. It also owns WMGR(AM)-WJAD(FM) Bainbridge, Ga.

□

John A. Robertshaw Jr. and John D. Reese sold **WKXA(AM)-WCLZ(FM)** Brunswick, Me., to Douglas H. Tanger for $1.5 million. Robertshaw and Reese own WCNS(AM) Latrobe, Pa. Tanger and his family also own WRQS-FM Detroit and WTMI-FM Miami and bought WFLN(FM) Philadelphia.

□

Paul A. Dunn and Edward J. Carey, who have no other broadcast interests, sold **WTLB(AM)-WRCK(FM)** Utica, N.Y., to Vanguard Communications for $1.5 million. Vanguard is a Geneva, N.Y.-based owner of two AM's and two FM's owned by New York attorney, Leonard I. Ackerman, and diversified New Jersey businessman Leonard Marcus.

□

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Kent Jones and family, who have no other broadcast interests, sold **WKAJ(AM)-WASM(FM)** Saratoga Springs, N.Y., for $1,450,000 to Saratoga Broadcasting Co., a group owned by Howard M. Ginsberg and brothers, John and David Kimmel. Ginsberg is a consulting engineer, and the Kimmels own a St. Albans, Vt.-based group of two AM's and two FM's.

□

Marc D. Steenbarger, sales manager at KYCK(FM) Crookston, Minn., bought **WDAN(AM)-WDNL(FM)** Danville, Ill., from Sangamon Broadcasting Inc. for $1,450,000. Sangamon is owned by Shelby Harbinson, who also has interest in KVSV-AM-FM Beloit, Kan., and WCSJ-AM-FM Morris, Ill.

□

KMON-AM-FM Great Falls, Mont., was sold by Great Northern Communications Inc. to Great Falls Broadcasting Co. for $1.4 million. Great Northern is owned by Donald G. Bradley and Lyle A. Courtnage, who also own KTVH(TV) Helena, Mont. Great Falls is principally owned by John D. Mattus and also owns KLCY(AM)-KYSS(FM) East Missoula, Mont., and KLCI(FM) Nampa, Idaho.

□

Marcia Nescott sold her only stations, **WWNH(AM)-WCYT(FM)** Rochester, N.H., to Salmanson Communications Partners I for $1.4 million. Salmanson is owned by James A. Salmanson, his wife, Eileen, and David Butterfield. Salmanson is the former president and CEO of the Boston-based Adams Drugstore chain. Butterfield is owner of Butterfield Communications, a Cambridge Mass.-based sales consultant and media placement firm.

□

WKQD-AM-FM Tullahoma, Tenn., was sold by Ronnie Wallace, who has no other broadcast interests, for $1,353,000 to Fortune Media Communications Inc., owned by Ronald Hale and John E. Finch. Hale owns WWYN(FM) McKenzie-Jackson, Tenn., and, with Finch, has interest in WAKK(AM)-WAKH(FM) McComb, Miss.

□

Charles Gray, Edward W. Christiansen, Earl R. Reilly and Kenneth L. Wiley, who have no other broadcast interests, sold **KINY(AM)-KSUP(FM)** Juneau, Alaska, to Alaska-Juneau Communications Inc. for $1,350,000. Alaska-Juneau is owned by Dennis W. Egan, who was general manager of KJNO(AM)-KTKU(FM) Juneau.

□

Pemmigewasset Broadcasters Inc., owned by Richard F. Morse who has no other broadcast interests, sold **WPNH-AM-FM** Plymouth, N.H., to Northern New England Communications Inc. for $1,350,000. Northern New England is owned by Elmer H. Close, who also owns WKNE-AM-FM Keene, N.H.

□

A group of nine investors headed by Sam Cosley, who have no other broadcast interests, sold **WNOO-AM-FM** Chattanooga to Pye-Watts Communications, Inc. for $1.3 million. Lionel F. Pye and Gilbert H. Watts, Dalton, Ga.-based investors with no other broadcast interests, bought the stations.

□

KSEL-AM-FM Lubbock, Tex., was sold by Harris Enterprises to a group headed by George Bakke for $1.3 million. Harris, based in Garden City, Kans., owns six AM's and six FM's and is owned by John P. Harris and family. Bakke also owns KMND(AM)-WNFM(FM) Midland, Tex. Harris also sold WACO(AM)-KHOO(FM) Waco, Tex..

□

Cristopher T. Dahl, who owns KLGR-AM-FM Redwood Falls, KLIZ-AM-FM Brainerd and KXRA-AM-FM Alexandria, all Minnesota, bought **KKBJ-AM-FM** Bemidji, Minn., for $1.3 million from Justin Hoberg, who also owns KJKJ(FM) Grand Forks and KTYN(AM) Minot, both North Dakota.

□

Southern Minnesota Broadcasting Co., a Rochester Minn.-based group of three AM's and three FM's owned by G. David Gentling, sold **KFMX-AM-FM** Lubbock, Tex., for $1,250,000 to Michael DeLier, former owner of KCRC(AM)-KNID(FM) Enid, Okla.

□

KDSX(AM)-KDSQ(FM) Dennison-Sherman, Tex., was sold by John Mahaffey to Transcontinental Broadcasting Co. for $1.2 million. Mahaffey also has interest in KGRT-AM-FM Las Cruces, N.M.; KTTR(AM)-KZNN(FM) Rolla and KRMS(AM)-KYLC(FM) Osage Beach, both Missouri. Transcontinental is owned by George A. Jenne, general manager of WJBO(AM)-WFMF(FM) Baton Rouge, and four others. Jenne also has interest in KPRR(FM) El Paso.

□

Sylvia R. Henkin and family, who also own KSOO(AM)-KPAT(FM) Sioux Falls, S.D., bought **KKAA(AM)-KQAA(FM)** Aberdeen, S.D., for $1,198,000 from David S. Lausten, who has no other broadcast interests.

□

KOBE(AM)-KMVR(FM) Las Cruces, N.M. owners, David H. Krall and James W. Cooper, bought **KCSJ(AM)-KUSN(FM)** Pueblo, Colo., from Sunbrook Communications of Pueblo Inc. for $1,188,000. Sunbrook is a

subsidiary of Sunbrook Communications, headed by Larry Roberts. It also owns KGRZ(AM)-KDXT(FM) Missoula and KXTL(AM)-KQUY(FM) Butte, both Montana.

□

KBLQ-AM-FM Logan, Utah, was sold by Peoples Broadcasting Inc. to Logan Broadcasting Co. for $1,130,000. Peoples Broadcasting is headed by M. Kent Frandsen, president. It also owns KBLI(AM)-KLCE(FM) Idaho Falls and KSKI-AM-FM Hailey, both Idaho. Logan Broadcasting is owned by Dr. Brent W. Lambert and Dr. Eric J. Johnson, who also own WIKE(AM) Newport and WSTJ(AM)-WNKV(FM) St. Johnsbury, both Vermont, and KEVA(AM)-KOTB(FM) Evanston, Wyo.

□

Mark Brady and his wife, Mary, who have no other broadcast interests, sold **WFAD(AM)-WCVM(FM)** Middlebury, Vt., to Straus Communications for $1,125,000. Peter Straus, the buyer, also owns WELV-AM-FM Ellenville, N.Y., and WFTR-AM-FM Front Royal, Va., and four weekly advertisers in New York and New Jersey.

□

Eugene V. McPherson sold his only station, **WVLN(AM)-WSEI(FM)** Olney, Ill., to V.L.N. Broadcasting Inc. for $1,120,000. V.L.N. is a Corbin Ky.-based group of six AM's and four FM's owned by Terry E. Forcht.

□

Richard T. Laughridge, Charles S. Morris and J. William Nichols sold **WGTN(AM)-WAZX(FM)** Georgetown, S.C., to Beach Broadcasting of South Carolina Inc. for $1.1 million. They have no other broadcast interests. Beach Broadcasting is owned by Stewart Freeman and Robert Simpkins. It also owns WWBD(AM)-WWLT(FM) Bamberg-Denmark, S.C., and WPFR-AM-FM Terre Haute, Ind.

□

Bill Graham a businessman in Mineral Wells, Tex., and Jesse Graham, from Fort Worth, bought **KJSA(AM)-KYXS-FM** Mineral Wells from Jerry Snyder & Associates for $1,035,000. Jerry Snyder has no other broadcast interests. Charles Pyle, the other principal in the seller, is also owner of KWIC-AM-FM Beaumont, Tex.

□

WBLR(AM)-WKWQ(FM) Batesburg, S.C., was sold by Hugh J. Wheeler, who has no other broadcast interests, to Columbia Christian Radio Inc. for $1,032,655. Columbia Christian is a subsidiary of Willis Broadcasting, a Norfolk Va.-based group of 14 AM's and four FM's principally owned by L.E. Willis.

□

Arkansas state legislator, Kenneth R. Camp, bought **KTEO(AM)-KYSD(FM)** San Angelo, Tex., for $1,015,000 from O.P. Bobitt, who has no other broadcast interests. Camp also has interest in a cable system in Jonesboro, Ark.

□

J.R. Livesay and family sold **WERT-AM-FM** Van Wert, Ohio, to Atlantic Resources Corp. for $1 million. Livesay owns a Mattoon Ill.-based group of three AM's and four FM's. Atlantic Resources is owned by Paul E. Cheney, a Cincinnati certified public accountant and Chris Cage, general manager of WKKI(FM) Celina, Ohio.

□

Melvin L. Stone and family, who have no other broadcast interests, sold **WGUY-AM-FM** Bangor, Me., to Sunspot Broadcasting Co. for $1 million. Sunspot is owned by John J. Pineau, an electronics manufacturer and real estate developer from Hamden, Me.

AM's

There were 231 AM stand-alone sales last year, totalling $137,394,744, at an average price of $594,782. For the first time since 1980, the average price of an AM stand-alone increased, up from 1986's $439,946. The 1980 average was about $800,000. A new AM record was set in 1987 with the $15-million sale of WADO New York. Of the 231 sales, 199 were for less than $1 million, while 32 topped the $1-million mark. Those sales are listed below:

The decline of AM stand-alone values caused some broadcasters to seek creative buying and selling arrangements, such as the complicated three-party sale of **WORL(AM)** Orlando, **WAJL(AM)** Winter Park and **WWLD(AM)** Pine Castle-Sky Lake, all Florida (see below). There were also two station swaps. **KGBX(AM)** Springfield, Mo., was exchanged by **KGBX** Communications for Springfield Great Empire Broadcasting's **KTTS(AM)** Springfield, Mo. KGBX Communications is owned by Allan Thompson and five others and has no other broadcast interests. Springfield Great Empire Broadcasting is a Wichita Kan.-based group of three AM's and three FM's including KTTS-FM Springfield, Mo., principally owned by F.F. (Mike) Lynch and Michael C. Oatman.

Also involved in an exchange were Guy Gannett Publishing Co.'s **WPLP(AM)** Pinellas Park, Fla., for Susquehanna Radio Corp.'s **WKIS(AM)** Orlando, Fla. Portland, Me.-based Gannett is a group of four AM's, four FM's and four TV's principally owned by Jean Gannett Holley. It also owns WSSP(FM) Orlando. Susquehanna is a York, Pa.-based group of seven AM's and 11 FM's principally owned by Louis J. Appell. It also owns WHVE(FM) Sarasota, Fla. Both stations have a news/talk format.

□

The largest AM sale last year was that of **WADO(AM)** New York by Nelson LaVergne to Radio WADO Inc. for $15 million. Lavergne, who owns no other stations, originally sold the station to Tichenor Media Systems for $20 million, but that sale fell through. Radio WADO is a new group owned by Louis Wolfson and his mother, Lynn, and Mark Blank and family. Wolfson is the grandson of the late Mitchell Wolfson, founder of Wometco Corp. Blank is the president of National Brands, Miami-based investment firm.

□

The largest AM-only group transaction of last year was the purchase of six of Universal Broadcasting Corp.'s suburban stations by Universal's executive vice president, Dick Marsh, for $15 million. Marsh bought **KUXL(AM)** Golden Valley, Minn. (Minneapolis); **WYLO(AM)** Jackson, Wis. (Milwaukee); **KCNW(AM)** Fairway, Mo. (Kansas City); **WDCT(AM)** Fairfax, Va. (Washington); **KTEK(AM)** Alvin, Tex. (Houston), and **KWJS(AM)** Fort Worth in a purchase that included an FCC tax certificate to the seller, since Marsh's mother is Puerto Rican. Principally owned by Marvin B. Kosofsky and Howard Warshaw, Mineola, N.Y.-based Universal will own five AM's and four FM's after it sells WCBW(AM) St. Louis, which is on the market.

□

Multimedia Broadcasting Co. sold **WWNC(AM)** Asheville, N.C., to Heritage Broadcast Group Inc. for $7,250,000. Multimedia, a publicly owned Cincinnati-based entertainment conglomerate owns this station group of three AM's, three FM's and five TV's, headed by James T. Lynagh, president. Heritage, based in Tucker Ga., spun off co-located WISE(AM) (BROADCASTING, July 27, 1987) to purchase the station. After also selling KTYL-AM-FM Tyler, Tex. (see "AM-FM's"), it now owns four AM's and four FM's. It is owned by James T. Cullen and Adam G. Polacek.

□

Metropolitan Broadcasting Corp., a New York-based group of three AM's and six FM's headed by Carl Brazell, sold **WIP(AM)** Philadelphia to Spectacor Broadcasting LP for $6 million. Spectacor is a new group principally owned by Philadelphia broadcaster Ragan Henry and CBS sportscaster Tom Brookshier.

□

Thunder Bay Communications, owned by Gordon Stenback and Earle Horton, sold **KIXI(AM)** Seattle to Sunbelt Communications Inc. for $4.8 million. It also sold KLTX(FM) Seattle (see FM's). KIXI(AM)-KLTX(FM) which together brought $13,500,000 were purchased in combination by Thunder Bay in October 1985 from Wally Nelskog for $8 million. Sunbelt is owned by C.T. Robinson and

William C. Moyes, who also own KMGI(FM) Seattle.

□

WMRE(AM) Boston was sold by Mariner Communications Inc. to Noble Broadcast Group for $3.7 million. Mariner is a group of investors with no other broadcast interests, headed by Jack Roberts. Noble Broadcast Group, a San Diego-based group owner of four AM's and five FM's principally owned by John T. Lynch, president and chief executive officer, also bought KBEQ-FM Kansas City, Mo. (see "FM's") and KBCO-AM-FM Boulder, Colo. (see "AM-FM's").

□

The *Worcester Telegram & Gazette* daily newspaper, which was sold to the *San Francisco Chronicle*, also disposed of **WTAG(AM)** Worcester, Mass., selling it to Knight Quality Group for $2.8 million. The *Worcester Telegram & Gazette* is owned by Robert W. Booth and family and the family of the late Robert Stoddard. Knight is a Boston-based group of four AM's and four FM's owned by Norman Knight.

□

KAAY(AM) Little Rock, Ark., was sold by Sudbrink Broadcasting to Beasley Broadcasting for $2,650,000. West Palm Beach, Fla.-based Sudbrink is a group of three AM's and four TV's owned by Robert W. (Woody) Sudbrink. Beasley is a Goldsboro, N.C.-based group of nine AM's and 12 FM's principally owned by George Beasley. It also bought **WORL(AM)** Orlando, Fla., for $1,935,000 from Robert Thompson, a Shreveport, La.-based attorney with no other broadcast interests, who had bought the station from Metroplex earlier last year (see below). It also bought WMRO(AM)-WAUR(FM) Aurora, Ill. (see "AM-FM's"); sold WPHR(FM) Cleveland and WYNG(FM) Evansville, Ind.; bought KSSR(FM) Bastrop, Tex.; WORZ(FM) Daytona Beach, Fla. (see "FM's"); WSPQ(AM) Springville N.Y. (BROADCASTING, Jan. 26), and sold WREY(AM) Millville, N.J. (BROADCASTING, April 27).

□

John S. Tyler, principal in the Kansas City-based Satellite Radio Network Inc., joined forces with James W. Rupp and Michael B. Glinter to buy **KGOL(AM)** Humble, Tex., from Humble Audiocomm Corp. for $2.1 million. Humble is owned by J.M. Kellar, president, and has no other broadcast interests. Rupp has an interest in Midwest Communications Inc., a Minneapolis-based group of one AM, one FM and five TV's. Glinter owns WQCC(AM) Charlotte, N.C., and WIDD(AM) Elizabethtown, Tenn. Glinter also holds construction permits for nine new AM's.

□

Quarter-horse breeder, Douglas Trenner and his wife, Christina, bought **KNUU(AM)** Paradise, Nev. (Las Vegas), and **KBET(AM)** Reno for $2.1 million from Bernstein/Rein Advertising Inc., a Kansas City-based advertising firm owned by Robert Bernstein, who has no other broadcast interests. Trenner owns Sunshine Ranch, Coachella Valley, Calif.

□

Brothers Carl and Bruce Maduri and Anthony Lupo, who have no other broadcast interests, sold **WLQY(AM)** Hollywood, Fla., to Rafael Diaz-Gutierrez and Victor Lanz for $2 million. Gutierrez is a former president and general manager of WSKQ(AM) New York and vice president of KSKQ(AM) Las Vegas. He retains interests in both those stations. Lanz is news director at WAMA(AM) Tampa, Fla.

□

Narragansett Broadcasting Co., the station group subsidiary of Narragansett Capitol Corp., sold **KHTT(AM)** San Jose, Calif., to Vista Broadcasting Co. for $2 million. Narragansett Broadcasting is based in Providence, R.I., and owns one AM, three FM's and one TV. It recently bought KEZO-AM-FM Omaha, pending FCC approval. It is headed by John Franks, president. Vista, owned by John F. and James E. Levitt, also has interest in KEZR(FM) San Jose, Calif.

□

WBMX(AM) Oak Park, Ill. (Chicago), was sold by Egmont Sonderling to Alliance Communications Inc. for $2 million. Sonderling also sold co-located WBMX-FM (see "FM's"). Alliance is owned by the Polish National Alliance, a Chicago-based nonprofit insurance company. It is headed by Aloysius A. Mazewski, president, and has no other broadcast interests.

□

WMAN(AM) Mansfield, Ohio, was sold by Vaughan P. Rubin to Cleveland attorney, Harrison Furst, for $2 million. Neither has other broadcast interests.

□

Larry J.B. Robinson, former owner of KGLD(AM) St. Louis and KWK(FM) Granite City, Ill., bought **WBBG(AM)** Cleveland from Jacor Communications Inc. for $1,900,000. Jacor is publicly owned and based in Cincinnati. It owns five AM's and seven FM's and is headed by Terry Jacobs, chairman. It also purchased KOA(AM)-KOAQ(FM) Denver (see "AM's-FM's").

□

In one of the more complicated sales of the year, Metroplex Communications Inc., a Cleveland-based group of six AM's and seven FM's owned by Norman Wain and Robert C. Weiss, sold **WORL(AM)** Orlando, Fla., to Robert Thompson, a Shreveport La.-based attorney with no other broadcast interests, for $1,650,000 (he then sold the station to Beasley Broadcasting, see above). Metroplex then bought **WAJL(AM)** Winter Park, Fla., from Alleluia Ministries Inc. for $1,100,000. Alleluia, which is owned by Albert Chubb and his wife Elayne, in turn bought **WWLD(AM)** Pine Castle-Sky Lake, Fla. for $300,000 (BROADCASTING, June 8).

□

Jefferson-Pilot Communications, a Charlotte N.C.-based group of five AM's, five FM's and two TV's, a subsidiary of publicly owned Jefferson-Pilot Corp., sold **WQXI(AM)** Atlanta to Vinrah Inc. for $1,650,000. Vinrah is owned by the son of Philadelphia broadcaster Ragan Henry, Vincent Henry, who also has an interest in WXTR(FM) Washington and WWIN(AM)-WGHT(FM) Baltimore.

□

WSDR(AM) Sterling, Ill., was sold to Seith-Serafin Communications Inc. for $1.6 million. WSDR was principally owned by Thomas L. Davis, president, and eight others. It has no other broadcast interests. The buyer is owned by Chicago attornies, Alex R. Seith, his son, William, and Thomas Serafin, press secretary to Senator Allen Dixon (D-Ill.).

□

WQQW(AM) Waterbury, Conn., was sold by Marshall Pite, who has no other broadcast interests, to Richard D. Barbieri, Vinal Duncan and John A. Corpaci for $1.5 million. Barbieri is director of Security Savings & Loan in Waterbury. Duncan and Corpaci are local investors with no other broadcast interests.

□

L.E. Gradick sold his only station, **WIYN(AM)** Rome, Ga., to Broadcast Investment Associates Inc. for $1,450,000. Broadcast Investment Associates is owned by Paul C. Stone, director of Georgia Radio Network in Atlanta, and his father, Sanford.

□

Everett H. Aspinwall Jr. and his wife, Valerie, sold their only station, **WPBR(AM)** Palm Beach, Fla., to PBR Communicationns Systems Inc. for $1,350,000. PBR is owned by Arnold Lampert, former owner of WWDB(FM) Philadelphia, and Leonard Stevens, owner of Banks Tower Communications Ltd., a broadcast tower space rental firm.

□

Lee C. Palmer-Everding, who owns WZZD(AM) Philadelphia and WWDJ(AM) Hackensack, N.J., bought **KSLR(AM)** San Antonio, Tex., from Salem Communications for $1.2 million. Salem is a Camarillo, Calif.-based group of nine AM's and five FM's owned by Edward G. Atsinger III and Stuart W. Epperson.

□

Neal Spelce sold his only station, **KTXZ(AM)** West Lake Hills, Tex., to SCAN Communications for $1,059,750. SCAN is a newly formed corporation headed by David Dorin, a former sales executive with Arbitron; Joe Capobianco, owner of Cross-Country Communications Corp., a

media consultant based in Westchester county, N.Y., and Fred Altberger, a financial consultant with WGH Corp. based in Denver.

□

KRNN(AM) San Antonio, Tex., was sold by Stanley Rosenberg, who has no other broadcast interests, to Omni Broadcasting Corp. for $1 million. Omni is owned by Mason Best Co., a merchant bank operating in Dallas and Houston. The broadcasting subsidiary is headed by Paul E. Van Hook, who is also a director of Pathfinder Communications, an Elkhart Ind.-based group of five AM's and five FM's. Omni also bought KUGN-AM-FM Eugene, Ore. (see AM's-FM's).

Cable

With deregulation of cable rates taking effect in 1987, most cable operators raised their basic rates while keeping pay rates generally flat. The result was that cable systems saw a rise in penetration and a dramatic increase in per-subscriber values in 1987, as the cash flows of their systems increased. Since cable transactions are not required to be reported to any government agency, prices are infrequently disclosed and a precise dollar total for 1987 sales is impossible to tabulate. The industry norm for estimating the value of a cable system sale has increased from the $1,500-per-subscriber used in 1986 to about $2,200 per sub. With that as a guide it can safely be said that cable sales totalled in excess of $6 billion. The following is a compilation of the major sales of 1987.

□

The largest sale of the year, and the largest sale in cable history, announced at the end of 1987 and not yet closed, is the sale of Kohlberg Kravis Roberts & Co.'s **SCI Holdings'** 1.4-million-subscriber Storer cable systems to a consortium of ATC, Comcast and Taft Cable (Tele-Communications Inc. and Bass Group joint venture) for a total consideration of about $2.8 billion. Storer cable and broadcast properties were bought by KKR in a leveraged buyout in 1985 for about $2.5 billion. KKR spun off the broadcast properties to Gillett (see Groups) and hired three major New York investment firms to sell the cable systems last summer. Those firms were fired in December and talks with the consortium began in December, and an agreement was reached on Christmas Eve.

□

Continental Cablevision, which had earlier made a play for Adams-Russell Communications (see below), bought American Cablesystems, the 23d largest MSO with about 500,000 subscribers, for $481.7 million. American is headed by Steven Dodge, chairman and chief executive officer. Continental is the third largest cable MSO with more than 1.5 million subscribers; it is headed by Timothy P. Neher, president. It also bought a system serving Woburn, Mass., from Colony Communications for an estimated $35 million-$45 million. Colony is headed by Jack C. Clifford, and is the 34th largest cable MSO with 265,000 subscribers. It is owned by Providence Journal Co., publisher of *Providence* (R.I.) *Journal*.

□

Cablevision Systems made one of the larger buys of the year when it purchased cable MSO Adams-Russell for $473.5 million. Based in Woodbury, N.Y., Cablevision Systems owns cable systems in five states with more than 700,000 subscribers. In the buy, Cablevision put up $40 million, Kidder Peabody & Co. provided $125 million and G.E. Credit Corp. lent the lion's share of almost $285 million to finance the buy. Adams-Russell, essentially an electronics manufacturer, sold its cable systems after several investors acquired large interests in the company, threatening a hostile takeover.

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A-R is headed by John Lynch. Cablevision also bought Paragon Communications' systems serving Islip and Babylon, both New York, for an estimated $18 million-$22 million. Denver-based Paragon is an MSO with more than 550,000 subscribers in six states. It is headed by David R. Van Valkenburg. It also bought systems serving Summitt county, Brecksville and Brook Park, all Ohio, for about $20 million from John McGill and Carl Milstein, who have no other cable interests.

□

Adams-Russell Co., before being bought, purchased systems serving Wellsville and Penn Yan, both New York, from Sammons Communications Inc., a Dallas-based MSO of 57 systems with more than 650,000 subscribers, headed by James N. Whitson, for approximately $10 million to $14 million.

□

Essex Communications was sold to U.S. Cable Television Group LP for $225 million. Essex, a publicly owned, Greenwich, Conn.-based MSO headed by Paul L. Field and Dave Pardonner, had been reviewing bids for the company since midsummer. The buyer is a new corporation formed last year with Merrill Lynch to purchase broadcast and cable properties. Headed by former ABC executives, Marty Pompadur and Elton Rule, and Christopher Conley, it also purchased C4 Media Cable, a Vienna, Va.-based MSO with 72,000 subscribers in eight states for $126 million.

□

Washington Redskins owner, **Jack Kent Cooke,** had more to celebrate than his team's Super Bowl win this year. Cooke made one of the largest cable purchases of 1986 with the acquisition of McCaw Communications Co. and another large acquisition of 1987 with the $200-million-plus purchase of First Carolina Communications Inc., a Rocky Mount, N.C.-based MSO with systems in seven states serving approximately 160,000 subscribers. It was owned by Edward J. Baysden, E.B. Chester, Chuck Jarrett, Gary Phillips and David Smith. Cooke's interests also include the Chrysler and Kent buildings in New York, Elmendorf racing stables and the *The Los Angeles Daily News*. First Carolina, before being bought by Cooke, sold systems serving Toledo, Ohio, and Cleveland to Cablevision Systems Inc. for an estimated $20 million-$25 million. Cablevision Systems is a publicly owned MSO headed by Charles Dolan that also bought Adams-Russell Communications Inc. (see above). With his company, Cooke CableVision Inc., Cooke also bought a system serving Davis Monthan Air Force Base, Tucson, Ariz., from Cable Arizona for an estimated $2.6 million. Cable Arizona is a subsidiary of Phoenix-based Cable America Corp., an MSO with systems in four states and principally owned by William Jackson, president and chief executive officer.

□

One deal not yet closed is Harte-Hanks's divestiture of its four cable stations for what should total about $120 million-$150 million, although no price has been announced. The systems sold included two systems with 32,000 subscribers in Philadelphia that were sold to **Adelphia Communications,** which also bought a system in Luray, Va. (see below); an Asbury Park, N.J., system with 10,000 subscribers went to **Monmouth Cablevision Associates,** a New Jersey-based MSO with more than 60,000 subscribers headed by Joel Goldblatt, and a Houston system with 9,000 subscribers went to **Prime Cable of Austin, Tex.** Harte-Hanks also sold two of its three TV stations (see TV's).

□

Adams Corp., a Bryan, Tex.-based MSO with systems in eight states and headed by Don A. Adam, chairman, sold systems serving Clarksville and Ashland City, both Tennessee; Hopkinsville, Ky.; Angleton, Buffalo, Cleveland, Hempstead, Madisonville, Sealy, Woodville, Jasper, Kingsville, Marlin and Bellville, all Texas; and military bases in Fort Hood, Tex.; Fort Riley, Kans.; Fort Gordon, Ga.; Fort Carson, Colo.; Camp LeJeune, N.C., and Wurtsmith Air Force Base, Mich., to **Cencom Cable Associates** for over $125 million. Cencom is a Chesterfield, Mo.-based MSO with systems in five states. It is headed by Robert A. Brooks, chairman.

□

Cablevision Industries Inc. bought a Los Angeles system from Hollinger Inc. for $103.5 million. Hollinger is a subsidiary of Toronto-based Ravelston Inc., owned by Conrad Black, who has no other cable interests. Cablevision Industries is a Liberty, N.Y.-based MSO owned by Alan Gerry. It is the 21st largest MSO with more than 500,000 subscribers. Cablevision Industries also bought a system serving Live Oak and Suwanee, both Florida, from Sammons Communications Inc. for an estimated $3.5 million-$5 million.

□

Jones Intercable Inc. sold systems serving Sebastian and Palm Bay, both Florida; Carolina Beach and North Wilkesboro, both North Carolina; Sedalia, Mo.; Lowndes county, Ga.; Benton, Ark.; Marshall, Tex.; Shawnee, Okla.; Azusa, Calif., and Maywood, Ill. to **Falcon Cablevision, Falcon Telecable and Falcon Cable Media** for an estimated $65 million-$75 million. Jones is a publicly owned, Engelwood, Colo.-based MSO headed by Glenn Jones, president. It is 12th largest MSO with almost 900,000 subscribers. The buyers are affiliates of Falcon Cable TV, a Pasadena, Calif.-based MSO and 26th largest with over 400,000

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subscribers. It is headed by Marc Nathanson, president.

□

Bresnan Communications Co., a White Plains, N.Y.-based cable MSO principally owned by William J. Bresnan, managing general partner, operating systems serving more than 78,000 subscribers, bought systems serving about 25,000 subscribers in Brainerd, Minn., and Duluth, Minn.-Superior, Wis., from Group W Cable for an estimated $45 million-$60 million. Bresnan also bought systems with 33,000 subscribers in Bay City and Midland, Mich., and 10 smaller communities spanning them from Gerity Cablevision. Gerity is owned by the estate of James Gerity Jr. and also owns WGER-FM Bay City, Mich.

□

Elmer Goldman who has no other cable interests, sold his system serving Framingham, Mass., to **Framingham Cable Television Limited Partnership** for $12.8 million. The buyer is a joint venture of Vento & Co. and CMS Investment Resources. Vento is a Rosslyn, Va.-based real estate firm headed by Gerald T. Vento. CMS is a Philadelphia-based investment banking firm.

□

Earl Judy, who also owns WSIG(AM) Mount Jackson, Va., WALI(AM)-WROG(FM) Cumberland, Md., and a cable system serving Elkins, W.Va., sold a system serving Luray, Shenandoah, Stanley, Elkton and Grottoes, all Virginia, to **Adelphia Communications** for an estimated $7.5 million. Adelphia is a Coudersport, Pa.-based MSO serving 400,000 subscribers in seven states. It is principally owned by John J. Rigas.

□

American Television & Communications Corp., the second largest cable MSO, bought a system serving Hendricks county, Ind., from Sinclair TeleCable Inc. for an estimated $6.5-$8.5 million. John Sinclair owned the system and also owns a system in West Yellowstone, Mont. ACT has almost three million subscribers. Based in Englewood, Colo., Times Inc.-owned ATC is headed by Trygve Myhren, chairman.

□

Bruce R. Plankinton, who has an interest in Texkan Communications Inc., a Junction City, Kan.-based owner of cable systems in Kansas, sold a system serving Breckenridge, Colo., to **United Video Inc.** for $6 million. United Video is a Greenwich Conn.-based cable MSO owned by Lawrence Flynn. It serves over 50,000 subscribers.

□

Cable Systems USA bought a system serving Decatur, Ill. from First Rural Cable, which has no other cable interests, for $4.7 million-$5.8 million. Cable Systems USA is a Charleston, W.Va.-based MSO with almost 50,000 subscribers in six states and is headed by Jack Fuelhart.

□

Enstar Communications Corp. sold its systems serving Hollywood, Ravenel, Folly Beach and Charleston county, all South Carolina, and Darien, Jekyll Island and McIntosh county, all Georgia, to **U.S. Cable Corp.** for an estimated $3 million-$4 million. U.S. Cable is an MSO owned by Stephen E. Myers and Michael C. Anderson. It serves 110,000 subscribers with systems in nine states. U.S. Cable also bought a system serving Seabrook Island, Dataw Island and Beaufort county, all South Carolina, and Skidaway Island, Ga., from John W. Davidson and family, who also own Jesup Broadcasting Corp., a Milledgeville, Ga.-based group of four AM's and four FM's. U.S. Cable paid an estimated $6 million-$8 million for the systems.

Enstar also bought a system serving Carlinville, Ill., from Macoupin County Cablevision Ltd. for an estimated $4 million-$5 million. The seller was headed by Robert E. Howe, who has no other cable interests. Enstar is an Atlanta-based MSO with systems in six states. It is headed by Robert T. Graff. It also bought a system serving Neosho and Seneca, Mo., from Sammons Communications Inc. for approximately $5 million. Sammons sold a system to Adams-Russell (see above).

□

Hopewell Cable Systems Inc. sold its system serving Struthers, Ohio, to **Century Communications Corp.** for approximately $4 million-$6 million. Hopewell is principally owned by Richard P. Melvin, who has no other cable interests. Century, based in New Canaan, Conn., is the 17th largest cable MSO with almost 600,000 subscribers. It is owned by Leonard Tow and Sentry Insurance Corp.

□

A system serving Lake of the Ozarks, Mo., was sold by Amos Watson, the head of a St. Louis real estate and waste management firm. It has no other cable interests. The buyer was **Sun Country Cable Partners** which paid $4.3 million. Sun Country is a Pleasanton, Calif.-based MSO with systems in two states and a franchise pending in third, principally owned by David Kinley, president. Kinley, who operates Kinley, Simpson & Associates, a consulting firm, with Sun Country vice president, Lynette Simpson, has held management positions with American Television & Communications, and is the former chief of the FCC's Cable Television Bureau. Sun Country also has a system under construction serving Lake Pomme de Terre, Mo., and purchased systems serving West Richland and Benton City, both Washington, and Umatilla, Ore., for $2.5 million-$3 million from Dean Thompson, who has no other cable interests.

□

The Junction, Kan.-based MSO, **Communications Services Inc.**, bought a system serving New Boston, De Kalb, Hooks and Maud, all Texas, from Fred Domkas who has no other cable interests, for an estimated $3.6 million-$4.3 million. Communications Services has almost 200,000 subscribers in six states and is headed by Bruce R. Plankinton, president.

□

Sidney Malone, who has no other cable interests, sold his systems serving Richton, Leakesville, Sumrall, Hattiesburg, Lake Serene, Lumberton and Poplarville, all Mississippi, to **Phoenix Cable Income Fund** for an estimated $3-$4 million. Phoenix is headed by James P. Feeney. It also owns systems in Fairfield Mountain, N.C., and Fairfield Glade, Tenn.

□

Multi-Com Inc. sold its only system serving Novinger, Browning, Memphis, Lancaster, Greencastle and Greentop, all Missouri, to **SatCable** for an estimated $3 million. Multi-Com is principally owned by Ray Ford who has no other cable interests. SatCable is a Columbus, Ohio-based MSO with systems in three states. It is headed by Michael Mahaffey, president.

□

William Joyce, who has no other cable interests, sold his system serving Minocqua and Woodruff, both Wisconsin, to **Star Cablevision Group** for an estimated $2.5 million. Fond du Lac, Wis.-based Star, is an MSO with systems in four states and headed by Donald G. Jones, managing partner.

□

Dave Wood, who has no other cable interests, sold a system serving Chambers, Jefferson and Orange, all Texas to **Showcase Communications Inc.** for an estimated $2.8 million-$3.7 million. Showcase is headed by Richard Levinson, a Livingston, N.J.-based investor with no other cable interests.

□

A system serving Avon, Ill. was sold by Nova Communications Inc. to **Triax Development Co.** for an estimated $2.7 million-$3.4 million. Nove is headed by Robert G. Fischer. It has no other cable interests. Triax is a Barrington, Ill.-based MSO headed by James DeSorrento, chairman. It owns systems in Indiana, Michigan and Ohio serving approximately 25,000 subscribers.

□

Roy L. Montgomery, John Hastings and Virgil Richardson, who have no other cable interests, sold their system serving Faulkner County, Greenbrier and Perryville, Ark. to **SRW Inc.** for an

estimated $2 million-$3 million. SRW is headed by Rick Snyder, president, and also owns system near Columbia, S.C.

□

Warner Cable Communications bought systems serving Cayuga, Eugene and Vermillion, all Indiana, and Oakwood, Muncie, Fithian and Fairmount, all Illinois from Steve Autor, who has no other cable interests, for an estimated $1.2 million. Warner Cable is a publicly owned, Dublin, Ohio-based MSO with over 1.3 million subscribers headed by James L. Gray, J. Baysden, E.B. Chester, Chuck Jarrett, Gary Phillips and David Smith.

Brokers rate 1987, look to 1988

1987 may not have been match for year before, but over all it was a good year for station sales, although Black Monday contributed to slow fourth quarter

Brokers experienced slowdowns in 1987, with the fourth quarter particularly light. But considering that it was a slowdown from an exceptional 1986 that saw a change in tax laws spur numerous sales, it was still a very good year. Most of those brokers polled by BROADCASTING saw 1988 as promising as well.

The largest broadcast brokerage firm in 1987—Wertheim Schroder & Co.—was headed by a relative newcomer to the brokerage business, but an old name in broadcasting, Gary Stevens, former president of Doubleday Broadcasting. (Stevens has announced the formation of his own company, Gary Stevens & Co., [see "Riding Gain"] after two years with Wertheim Schroder that saw him sell over $600 million in broadcast properties.) For 1987, Stevens reports $340 million in sales, and sees a big year coming in 1988: "A lot of over-leveraged guys will be coming back, it will be busy, but the prices will be moderating," said Stevens. "The big news is that a lot of sellers will be taking back paper, rather than risk a highly leveraged deal."

Traditionally one of the largest brokers, Blackburn & Co., had a good year in 1987, said Jim Blackburn. "We weren't as busy last year as we were in 1986; it was very active but a very different kind of year," said Blackburn. Blackburn said that the beginning of 1987 was busy with "a lot of spill-over from 1986, but the fourth quarter of last year was very light." Even so, Blackburn said the post-Black Monday business remains healthy: "It did not have a dramatic impact on most sales," said Blackburn. For 1988, Blackburn said, "This year will be active, but I don't see the same activity as last year, though it is possible."

Chapman Associates president Bill Cate reports that Chapman sold almost 100 stations in 1987, with just under $200 million in sales. That was down from 1986's totals of $260 million, but Cate explains that the hectic fourth quarter of 1986 would have been almost impossible to match for sheer numbers of transactions. He called 1986 "something of an aberration." He said that until last October, Chapman had been moving stations at almost the same rate as 1986, but after Black Monday, the numbers were not comparable. Cate expects 1988 to be a banner year: "88 will have a shot in the arm because of the transitional period for the repeal of the general utilities doctrine (allowing stations under $10 million certain tax breaks), which will end on Dec. 31." Cate added that, "1988 is an election year, which has traditionally been good for brokers. We're very optimistic."

Howard Stark, who normally leads the field in dollar totals because of his concentration on major-market TV's, said that he was working on sales for 1988 worth about $250 million that had been delayed from last year because of tax reasons. Stark is one broker who was directly affected by the influx of Wall Street firms that began handling large TV sales: "The [Wall Street firms] have brought in a lot of financial people who don't care about broadcasting," said Stark. In spite of that, Stark said he was looking forward to a good year in 1988.

Communications Equity Associates, a brokerage firm with ties to both cable and broadcast sales reported almost $1 billion in sales in 1987, with $619 million in cable, $61 million in broadcast sales and the remainder in investment banking and entertainment brokerage. The firm went through a large expansion in 1987, after opening its broadcast brokerage firm in late 1985. It opened offices in New York, Philadelphia and Hamburg, West Germany. CEA chairman, Rick Michaels, said that "while 1987's activity was less than the previous year, largely due to the tax climate, it was the second best year in the history of the company." Michaels has set a goal of $2 billion for the company in 1988.

Brokers Art Hogan and Jack Feldman own one of the oldest brokerage firms, Hogan-Feldmann Inc., based in Encino, Calif. They reported $36 million in sales of three TV's and six radio stations for 1987, and felt that 1988 would be a strong year for transactions. "There were a lot of deals that were not 'found' in 1987," said Feldmann, "Buyers are not buying so much on futures now; they are looking at 1988 cash flows." Hogan, who runs the firm's brokerage (Feldmann runs its broadcast group, Palomar Broadcasters), said, "Banks want earnings in place, and it's already having an effect with lower prices and softer terms." While both cautioned against overstatement, they believe the industry is moving from a sellers' to a buyers' market.

That feeling was echoed by Bob Mahlman,

It's a deal. Principals in the largest FM sale of 1987, the $34-million sale of WJQY(FM) Fort Lauderdale, Fla., shook hands last week on the transaction at the Washington offices of Dow Lohnes & Albertson. Pictured (l-r) are Kevin Reed, senior partner, DLA; Sharad K. Tak, Tak Communications, buyer of the station; Scott MacDougal, First Chicago Bank; Edwin Tornberg, broker for the sale; Joe Amaturo, seller, and Besty Cameron, general counsel for the seller.

of the Mahlman Co., based in Bronxville, N.Y. Mahlman said that the consensus of the broadcasters he spoke with was that 1988 would be a year with more seller financing than ever before. The reason: a lack of mezzanine money and a tendency for banks to get tougher with their lending patterns. "The banks are very down on start-up stations and are unwilling to lend to inexperienced broadcasters," said Mahlman. "It's going to be a tough year for selling turn-arounds," he added. Mahlman said that he had noticed an increased demand for stations in the Northeast and the Midwest ("where the farm economy has been recovering"). He also said that stations in the oil cities of the Southwest were still languishing. Mahlman said 1987 had been a good year for his firm with about $55 million in sales.

Washington-based Americom sold over $90 million in radio properties, down from last year's $112 million. Headed by brothers Tom and Dan Gammon, Dan had strong opinions about the prospects for 1987. "We see a split in the year between pre- and post-October, that is both psychological and real," said Gammon, "The marketplace is striving for equilibrium." Gammon said that the real effects of the crash can be seen with senior lenders and mezzanine financing institutions that have gotten more cautious. "Senior lenders have been pulling way back," said Gammon. "Formerly they were willing to lend six-and-a-half, or as much as seven times future cash flow; now they will only lend five-and-a-half times *trailing* cash flow. Mezzanine money is also drying up; instead of a 17% return on their investments, they are now looking for 22% return." Consequently, "while there are plenty of buyers out there, they have to meet more stringent requirements and sellers will be getting more for their stations," said Gammon. One thing to look for in 1988 would be a lot of deals coming back for refinancing or spin-offs, said Gammon. A new Americom associate, David Burrill, formerly Western sales manager for Arbitron, predicted many sales made on the West Coast last year would be coming apart.

Hogan

Feldmann

Ron Ninowski of the Washington-based brokerage, Gammon & Ninowski Media Investments Inc., also felt that some of the sales done in 1986 and 1987 would come back on the market in 1988. "A lot of people who were forced to close before the end of 1986 were surprised with skeletons in the closet," said Ninowski, "because of a lack of due diligence before they bought."

By Scott Fitzpatrick

On Radio

Radio readies to celebrate 'America's Music'

Over 1,000 expected to attend annual Country Radio Seminar in Nashville

Station managers and program directors representing country radio, the nation's most-programed format—2,431 commercial stations according to BROADCASTING's format database—will assemble at Nashville's Opryland hotel this Wednesday afternoon (Feb. 10) for the start of the three-day Country Radio Seminar, sponsored by Country Radio Broadcasters. Joining them will be recording industry executives from Nashville as well as country music artists Kenny Rogers and Charlie Daniels for what is expected to be a record attendance of 1,000 participants, and one of the more comprehensive CRS meetings to date. (The first CRS took place in 1970 with 43 paid registrants.)

There will be 15 panel discussions covering programing, production, sales and management, and three long-form "mini-seminars," one of which will center on the country music industry. That three-hour session, which will be led by Dr. Geoff Hall of Middle Tennessee State University on Saturday morning at 9 a.m., is described by CRB as "an in-depth analysis of the process by which country music is created, published, licensed, recorded, performed and marketed."

For the fifth consecutive year, the Country Music Association will sponsor Music Industry Professional Seminars (MIPS). On the agenda for this week are two such workshops: "Radio Wars: The Battle For Exclusive Contract Rights," and "Retail Promotions With Radio That Work"—the latter primarily focusing on record stores.

Aside from Rogers and Daniels, who will deliver the opening and closing speeches, respectively, other major speakers scheduled to appear include Bill Stakelin, Radio Advertising Bureau president and chief executive officer; David Parnigoni, National Association of Broadcasters senior vice president for radio, and Dr. Lynn Weiss, author/psychotherapist and KLIF(AM) Dallas talk show host. Additionally, Rhody Bosley, Arbitron Ratings' vice president of radio sales and marketing, is slated to unveil the highlights of a new CMA-commissioned Arbitron study on country listenership ("Closed Circuit," Feb. 1). There will also be a CRS exhibit hall that will house close to 30 exhibitors.

Agenda chairman for the 1988 Country Radio Seminar is Erica Farber, executive vice president/radio development for Interep. According to Farber, attendees will have an opportunity to attend a Hank Williams Jr. concert at the Roy Acuff Theater in Nashville on Friday evening at 7 p.m.

The CRS will end with its usual Saturday evening banquet/New Faces Show, which will feature 10 new country acts. On the schedule are: Foster & Lloyd, Nancy Griffith, Patty Loveless, David Lynn Jones, Tim Malchak, New Grass Revival, K.T. Oslin, Ride the River, SKB and Ricky Van Shelton.

This year's theme—the first that the CRS has adopted—is "Country—America's Music." Serving as president of Country Radio Broadcasters is Mike Oatman, chief executive officer of Great Empire Broadcasting, Wichita, Kan. □

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'Murder, She Wrote' to appear on cable

USA Network buys network prime time series for over $30 million

The USA Network acquired *Murder, She Wrote* last week, in the largest programing outlay in the eight-year-old cable network's history. Sources estimated the purchase of the 111 episodes of the series for an exclusive six-year window at more than $30 million.

The purchase by USA, owned by MCA and Paramount, which followed the December buy of *Miami Vice*, had been rumored for some time.

USA Network President and Chief Executive Officer Kay Koplovitz said the acquisition of a network series ranked in the top 10 is a first for a cable network. She said the purchase of the program would probably prevent the cable channel from acquiring more off-network hours for its schedule next fall because it will require "an increase in the basic cable channel's revenue streams." Also, USA will have to step up its marketing plans. Indeed, David Kenin, senior vice president of programing, said that USA would not be a player for *St. Elsewhere*.

Angela Lansbury, 'Murder, She Wrote'

Koplovitz said she anticipates cable operators "will be very supportive" of the buy. *Murder, She Wrote* will be scheduled in prime time. She added that if the series does a four rating in its first month on the air, USA will deem it a success.

MCA-TV called the sale to the cable network a "pre-syndication" window. MCA-TV Group Chairman Al Rush said the cable sale is part of MCA-TV's philosophy of giving its softwear many windows on a variety of channels.

Like *Miami Vice* and *Cagney and Lacey* (sold by Orion to Lifetime), *Murder, She Wrote* was having difficulty getting off the ground in the syndication marketplace, now a familiar story for hours in syndication.

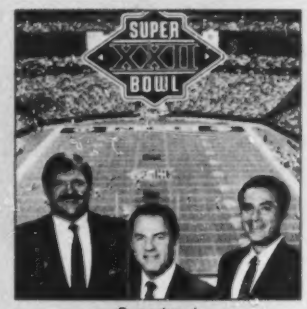
Murder, She Wrote appeals primarily to older audiences, making it difficult for affiliates to schedule in early fringe as their news lead-in (the time period when off-network hours are often scheduled on those stations). In fact, *Murder, She Wrote* is the oldest skewing series on the three networks currently, with 35% of its audience consisting of women 50 and older and 22.4% of its audience consisting of men 50 and older. □

'Average' Super Bowl still helps ABC to weekly win

Broadcast places 10th in household delivery for Super Bowls, tenth in all-time audience delivery

By Super Bowl standards, the ratings for ABC's second telecast of the event, on Jan. 31, fell in the middle of the pack. Nielsen reported an average 41.9 rating and a 62 share for Super Bowl XXII, placing it 10th among Super Bowls in household delivery. The program ranked fifth on the all-time audience delivery list with 110 million viewers.

But the game did help third-place ABC capture its second weekly win of the season in the prime time household race, putting it within two-tenths of a rating point of second place CBS. For the week ending Jan. 31, ABC averaged an 18.2/29, followed by NBC, 15.1/24, and CBS, 12.1/20. For the first 19 weeks of the season, the standings



Superbowl

'Wonder'

Nielsen	Net	Show		AGB
1.	41.9/62	A	Super Bowl XXII, full game	1. 37.6/57
2.	35.4/60	A	Super Bowl XXII, Kickoff II	
3.	28.3/44	N	Cosby Show	3. 30.0/44
4.	25.7/41	A	Super Bowl XXII, postgame	7. 22.5/35
5.	24.5/38	N	Different World	4. 28.5/42
6.	24.0/34	A	Growing Pains	8. 22.0/32
7.	23.7/39	N	Golden Girls	5. 24.7/39
8.	22.9/35	N	Cheers	6. 24.4/36
9.	22.8/33	A	Who's the Boss?	10. 20.9/31
10.	22.0/34	N	Night Court	9. 20.9/32
11.	21.0/34	N	NBC Tuesday Movie	11. 20.2/33
12.	18.5/27	N	Matlock	13. 19.8/29
13.	18.3/31	N	Amen	12. 20.1/32
14.	17.9/31	A	Wonder Years	21. 15.9/27
15.	17.9/28	A	Head of the Class	20. 16.0/25
16.	17.8/34	A	American Music Awards	28. 14.5/22
17.	17.3/25	N	ALF	16. 17.7/25
18.	17.1/27	A	Perfect Strangers	22. 15.8/25
19.	16.9/25	A	Moonlighting	24. 15.0/22
20.	16.9/29	N	L.A. Law	18. 16.1/27
21.	16.6/27	N	227	14. 18.7/30
22.	16.4/28	C	Knots Landing	19. 16.0/27
23.	24.7/25	N	NBC Friday Movie	25. 14.9/24
24.	14.4/26	A	Dynasty	41. 12.7/22
25.	14.4/24	N	Facts of Life	17. 16.5/28
26.	14.2/20	C	Murder, She Wrote	26. 14.9/21
27.	14.2/23	C	Magnum, P.I.	31. 14.2/22
28.	14.2/22	N	Highway to Heaven	15. 17.9/28
29.	13.9/25	A	20/20	27. 14.6/25
30.	13.9/22	A	Thirtysomething	48. 11.9/20
31.	13.7/22	C	CBS Sunday Movie	34. 13.6/21
32.	13.7/21	N	Cheers	6. 24.4/36
33.	13.5/20	N	Valerie's Family	36. 13.5/19
34.	13.5/24	N	Miami Vice	46. 12.1/21
35.	13.4/21	A	Hooperman	40. 13.0/20
36.	13.4/24	C	Equalizer	32. 14.1/25
37.	13.3/19	C	Newhart	35. 13.6/20
38.	13.2/25	A	Spenser: For Hire	54. 10.7/19
39.	13.2/20	C	Designing Women	30. 14.4/21
40.	12.9/19	C	Jake and the Fatman	37. 13.3/20
41.	12.8/20	C	Simon and Simon	43. 12.6/19
42.	12.4/21	C	Hallmark Hall of Fame	29. 14.5/24
43.	12.4/20	C	Cagney and Lacey	47. 12.0/20
44.	11.8/17	N	Family Ties	44. 12.4/18
45.	11.7/20	C	High Mountain Rangers	60. 9.8/16
46.	11.6/18	N	NBC Sunday Movie	38. 13.2/21
47.	11.5/19	A	Mr. Belvedere	39. 13.1/21
48.	11.3/19	C	Snoopy: The Musical	45. 12.4/20
49.	11.3/17	C	60 Minutes	33. 13.7/20
50.	11.0/18	A	Dolly	56. 10.6/17
51.	11.0/18	A	Slap Maxwell Story	55. 10.6/17
52.	11.0/16	C	48 Hours	49. 11.8/17
53.	10.9/19	A	Full House	50. 11.6/19
54.	10.9/17	C	Tour of Duty	51. 11.4/17
55.	10.8/15	N	My Two Dads	52. 11.2/16
56.	10.7/20	N	J.J. Starbuck	42. 12.7/22
57.	10.1/16	N	Beverly Hills Buntz	53. 11.0/17
58.	10.0/18	C	Wiseguy	59. 10.0/19
59.	9.6/15	A	ABC Thursday Movie	63. 9.4/15
60.	9.6/18	C	West 57th	57. 10.2/18
61.	9.3/16	A	Ohara	65. 8.8/14
62.	9.3/17	N	St. Elsewhere	58. 10.1/18
63.	8.8/15	A	Thorns	62. 9.4/15
64.	8.7/15	C	Houston Knights	67. 7.4/12
65.	8.1/14	A	Sledge Hammer!	64. 8.8/14
66.	8.1/13	C	Law and Harry McGraw	61. 9.5/15
67.	7.3/11	N	Our House	66. 8.0/12
68.	7.1/11	A	Charmings	68. 6.8/10
69.	5.9/10	N	On the Edge	69. 6.5/11

(BPED850429MF) to make changes TL: 5.8 mi. N-NE of Dixons Mills & 0.1 mi. NW of Shilon, AL; change ERP: 62K m. H&V; change HAAT: 187 m. H&V 32 07 44.7N 87 44 15.5W

■ Eufaula, AL, WULA-FM, 92.7 mhz—880121-Application (BPH870330IB) granted for CP to make changes: TL: Browden Road, Eufaula, AL; change HAAT: 328 ft. H&V; 31 54 30N 85 09 51W

■ College Park, MD, WMUC-FM, 88.1 mhz—880121-Application (BPED860310MH) dismissed for CP to change freq: 87.9 mhz (Chan. 200) Request nunc pro tunc.

■ Liberty, MO, KLTY, 106.5 mhz—880122-Application (BMPH870107IA) dismissed for Mod of CP (BPH810417AC, as mod) to change TL: Wallace Ave, S of 27th St, Kansas City, MO 39 04 23N 94 29 06W

■ Los Alamos, NM, KBOM, 107.1 mhz—880122-Application (BMPH861209IF) granted for Mod of CP to change HAAT: -5 m. H&V.

■ Bowling Green, OH, WBGU, 88.1 mhz—880121-Application (BPED870220IH) granted for CP to make changes: TL: Thurstin Ave at E Court, Bowling Green Univ. Administration Bldg., Bowling Green, OH; change ERP: 0.454 kw H&V; change HAAT: 54.3 m. H&V 41 22 33N 83 38 34W

■ Aiken, SC, WRXR-FM, 95.9 mhz—880121-Application (BPH870731IX) granted for CP to make changes: freq: 96.3 mhz (Per Docket #85-254); change TL: 6 mi. SW of Trenton, SC; change ERP: 25.2 kw H&V; change HAAT: 213 m. H&V; change to Class C2 33 41 08N 81 55 33W

■ Ogden, UT, KJQN-FM, 95.5 mhz—880122-Application (BPH831291AS) granted for CP to make changes: change TL: 3.67 mi. at 353 True from Promontory Point Unincorporated Box Elder, UT; change ERP: 75 kw H&V; change HAAT:-2292' H&V; 41 15 27N 112 26 24W Amended 6-29-84/Engr data

■ Northfield, VT, WNUB-FM, 93.9 mhz—880127-Application (BPED870330NF) granted for Cp to make changes: change ERP: 0.285 kw H&V; change HAAT: -118.2 m. H&V; change freq: 88.3 mhz; mutually exclusive with other stations of renewal of license.

TV's

■ Marianna, FL, WJOE, ch. 51—880125-Application (BMPCT870331KO) dismissed for Mod of CP to change ERP vis.: 12 kw; AUR: 1.2 kw; HAAT: 367' (112 m.); ANT: Bogner B8UA (DA); TL: 5 km W of Marianna, Jackson, FL 30 46 48N 85 16 44W *Amended 10-30-87 to change ERP vis.: 17.78 kw; HAAT: 86 m.; ANT: Scala Electronic SL-8; TL: on Florida Stats. Hwy 73, 3.7 mi. N of the intersec. of US Hwy 90. 30 48 48N 85 18 33W

■ Washington, DC, WFTY, ch. 50—880127-Application (BMPCT871109KG) granted for Mod of CP to change ERP vis.: 2438 kw; HAAT: 247 METERS; ANT: Dielectric/25G.

Actions

FCC Actions

■ Legal Activities—Responding to FCC's request for clarification of United States Court of Appeals for District of Columbia Circuit's, Dec. 11, 1987, decision, court clarified that decision by stating that it had invalidated only FCC's interim "must carry" rules. "Must carry" rules required cable systems to carry certain broadcast signals and became effective June 10, 1987. (Century Communications Corporation, et al., v. FCC, Case No. 86-1683)

■ FCC affirms assignment of WNIK(AM) and WNIK-FM Arecibo, PR, to Kelly Broadcasting (Report MM-290, Mass Media Action)—Affirmed Mass Media Bureau's action granting assignment of licenses of WNIK-AM-FM from Hato Abajo Development Corp., to Kelly Broadcasting System Corp. Action by the Commission January 27 by Order (FCC 88-28.)

■ Commission conditions consent to assignment of license of WPDZ(FM) at Cheraw, SC. (Report MM-291, Mass Media Action)—Consented to assignment of license of WPDZ(FM) Cheraw, SC, from Cheraw Broadcasting Co., Inc., to Atlantic Broadcasting Co., Inc., provided Atlantic divests its interest in WJMX-FM Florence, SC, within 12 months. Action by the Commission January 29 by Letter (FCC 88-34.)

Review Board Actions

■ Novato, CA—Denied petition for reconsideration and motion for stay by Marin TV Services Partners, Ltd. of ALJ decision awarding it a 10 percent ownership/management integration credit in the proceeding for a TV station at Novato. (MM Docket 85-328 by MO&O [FCC 87R-70] adopted December 21 by the Review Board.)

Staff Actions

■ Boston, MA—Granted request by Southern Center for International Studies and WGBH Educational Foundation, licensee of WGBX-TV at Boston, for a declaratory ruling that WGBX-TV's proposed broadcast of "The Fifth Annual Report of the Secretaries of State" on January 26 is exempt from equal opportunities as "on-the-spot coverage of a bona fide news event." (By Staff Ruling [DA 88-54] adopted January 22 by the Chief, Fairness/Political Programming Branch, Mass Media Bureau.)

■ Eldon, MO—Denied Columbia FM, Inc. reconsideration of action allotting FM Channel 270A (101.9 Mhz) to Eldon. Columbia FM asked for a stay until its petition for reconsideration of the dismissal of its request for allocation of Channel 270C2 to Columbia, MO, is acted upon. (MM Docket 85-260 by MO&O [DA 88-63] adopted January 11 by the Chief, Policy and Rules Division, Mass Media Bureau.)

■ Lawrenceville, VA—Designated for hearing applications of William Carlton Link and Thurman Louis Hardgrove, Sr. for an FM station on Channel 255A (98.9 MHz) at Lawrenceville. (MM Docket 88-5 by Order [DA 88-59] adopted January 14 by the Chief, Audio Services Division, Mass Media Bureau.)

■ Sturtevant, WI—Designated for hearing applications of Sheboygan County Broadcasting Co., Inc., Mar-Kap Broadcasting and R.A.D. Broadcasting Corp. for an FM station on Channel 284A (104.7 MHz) at Sturtevant. (MM Docket 88-6 by Order [DA 88-58] adopted January 14 by the Chief, Audio Services Division.)

■ Tomah, WI—Designated for hearing applications of General Broadcasting Corp., Greater Tomah Area Broadcasting Co., Jamie Lee Westpfahl, Midwest Broadcast Associates, Ltd., and Lancer Broadcasting Co. for an FM station on Channel 233A (94.5 MHz) at Tomah. (MM Docket 88-7 by Order [DA 88-61] adopted January 14 by the Chief, Audio Services Division.)

ALJ Action

■ Rapid City, SD—Granted application of Tom-Tom Communications for an FM station on Channel 282C (104.3 MHz) at Rapid City. (MM Docket 87-420 by Summary Decision [FCC 88D-2] issued January 26 by ALJ Walter C. Miller.)

Summary of broadcasting
as of Dec. 31, 1987

Service	On Air	CP's	Total *
Commercial AM	4,902	170	5,072
Commercial FM	4,041	418	4,459
Educational FM	1,301	173	1,474
Total Radio	10,244	761	11,005
FM translators	789	444	1,233
Commercial VHF TV	541	23	564
Commercial UHF TV	476	222	698
Educational VHF TV	116	3	119
Educational UHF TV	209	25	234
Total TV	1,342	273	1,615
VHF LPTV	96	74	170
UHF LPTV	250	136	386
Total LPTV	272	210	473
VHF translators	2,869	186	3,055
UHF translators	1,921	295	2,216
ITFS	250	114	364
Low-power auxiliary	824	0	824
TV auxiliaries	7,430	205	7,635
UHF translator/boosters	6	0	6
Experimental TV	3	5	8
Remote pickup	12,338	53	12,391
Aural STL & intercity relay	2,836	166	3,002

* Includes off-air licenses

Call Letters

Applications

Call	Sought by
New FM's	
KSDJ	Caney Mountain Communications, Gainesville, MO
KOPE	Medford Judeo-Christian Outreach, Inc., Medford, OR
New TV	
KJRR	Red River Broadcast Corp., Jamestown, ND
Existing AM's	
WNIV	WKLS Genesis I Communications, Inc., Atlanta, GA
KFXE	KADE Lake Bcg. Inc., Camdenton, MO
WBXT	WTOF Midwest General Telecommunications, Inc., Canton, OH
WNOZ	WUNA Nos. Inc., Aguadilla, PR
Existing FM	
WNTX	WXJY Quality Bcg, Inc., Nantucket, MA

Grants

Call	Sought by
New FM's	
WAAI	Apex Associates, Inc., Hurlock, MD
WZOO-FM	John Anthony Bulmer, Edgewood, OH
WYND-FM	Richard J. Hayes & Associates, Inc., Spotsylvania, VA
New TV	
KWHD	Le Sea Bcg Corp., Castle Rock, CO (TV)
Existing AM's	
WLRQ	WEZY EZY Comm. Inc., Cocoa, FL
KRRV	KDBS KDBS, Inc., Alexandria, LA
KCLD	KNSI Leighton Enterprises, Inc., St Cloud, MN
WFRG	WKAL Target Communications of Utica/Rome, Inc., Rome, NY
WJLT	WKZN Elting Enterprises, Inc., Crozet, VA
Existing FM's	
KRCK	KCHV Coachella Valley Bcg Co., Coachella, CA
KCLM	KFMP Prunedale Educational Assn., Prunedale, CA
KHIT-FM	KKCY City Bcg Corp., San Francisco, CA
KJTH	KHIA Hiawatha Educational Bcg Foundation, Hiawatha, KS
KRRV-FM	KRRV KDBS, Inc., Alexandria, LA
KCLD-FM	KCLD Leighton Enterprises, Inc., St Cloud, MN
WFRG-FM	WKAL-FM Target Communications of Utica/Rome, Inc., Rome, NY
WRHP	WRRB Roy H. Park Bcg of Syracuse, N.Y.
WYYS	WZLD Universal Communications Corp., Cayce, SC
WMWG	WDAR-FM Meg Associates Ltd. Partnership, Darlington, SC
WJLT-FM	WJLT Elting Enterprises, Inc., Crozet, VA
KBSG	KNBQ KNBQ, Inc., Tacoma, WA
New TV's	
KADY-TV	KTIE PZ Entertainment Partnership, L.P., Oxnard, CA